

180-credit Taught Masters' Prospectus



**Lincoln
University**

Te Whare Wānaka o Aoraki

AOTEAROA • NEW ZEALAND

New Zealand's specialist
land-based university

OFFERED AT LINCOLN

**AGRICULTURE
DISASTER RISK AND RESILIENCE
ENVIRONMENT MANAGEMENT
FINANCE
GLOBAL MANAGEMENT AND MARKETING
INTERNATIONAL RURAL DEVELOPMENT
PROFESSIONAL ACCOUNTING
FOOD INNOVATION
SPORT AND RECREATION
TOURISM MANAGEMENT**

| 2018/19



TOP 400

2018

KIA ORA AND WELCOME



Lincoln offers a number of postgraduate study options.

These include postgraduate certificates and diplomas, research masters' degrees, PhDs, or taught masters' degrees – which is what this prospectus is about.

Lincoln's taught masters' programmes are made up of courses studied over 12-18 months, depending on your chosen subject and when you start.

A taught master's degree gives you further specialisation through course-based study which you can apply your knowledge immediately, in the workforce, or to continue on to research.

A taught master's is perfect if you have already completed a Bachelor's degree and would like to gain a valuable professional development qualification in a short amount of time.

You can usually complete your taught master's degree in 12 months of full-time study and there is no research thesis requirement. The programme is similar to an undergraduate one, in that you will attend courses, lectures and seminars and have plenty of contact with tutors and other students.

Assessment is through examinations, course work, dissertations and group projects.





Contents

- 4 Choose Lincoln University
- 6 The Canterbury region
- 8 Benefits of studying at Lincoln University
- 10 Facilities and services
- 11 Scholarships and accommodation
- 12 How to apply

Our taught masters' programmes

- 16 Master of Business (Finance)
- 18 Master of Business
(Global Management and Marketing)
- 20 Master of Disaster Risk and Resilience
- 22 Master of Environmental Policy
and Management
- 24 Master of International Rural Development
- 28 Master of Management in Agribusiness
- 30 Master of Management in
Agricultural Systems
- 32 Master of Professional Accounting (CPA)
- 34 Master of Science in Food Innovation
- 36 Master of Sport and Recreation
Management
- 38 Master of Tourism Management

Additional information

- 44 Fees and entry requirements
- 46 Important information for international
students
- 48 Our Liaison staff



Choose Lincoln University

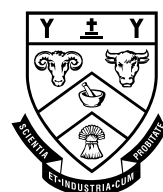


Lincoln University is one of New Zealand's oldest tertiary education institutions and the only specialist land-based university in New Zealand.

Founded in 1878 as a School of Agriculture, the University has long been held in high regard for its land-based research.

This unique history, combined with more recent growth in land-based disciplines, means Lincoln University now occupies a specialist position that

covers globally-significant areas of learning such as agribusiness; agricultural science; soil, plant, food and animal science; bioprotection and biosecurity; conservation and ecology; environmental management; supply chain management; marketing; property; spatial planning and landscape architecture; sport and recreation, and tourism management.



LINCOLN UNIVERSITY FOUNDED

1878



Lincoln University brochures

All brochures and publications are available online. To view or download a copy, visit:

www.lincoln.ac.nz/brochures



Find us on Facebook

www.facebook.com/lincolnuninz

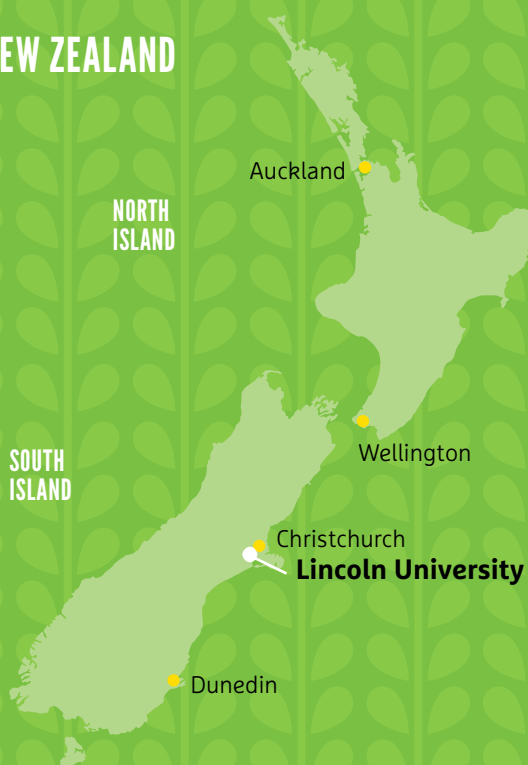
Apply online: **<https://mylinc.nz>**

Enquiries: **international@lincoln.ac.nz**

LOCATION OF NEW ZEALAND



NEW ZEALAND



The Canterbury region



As New Zealand's specialist land-based university, it is fitting that Lincoln's campus is located in a rural setting.

Lincoln is a thriving township in the Selwyn District of Canterbury, 20km south of Christchurch. Although the town has a permanent population of around 2700 people, it is in many ways a student town, which sees its population grow to 7000 during term-time.



Less than half an hour's drive or bus ride away is the South Island's largest city, Christchurch. With a population of around 381,500, Christchurch is also the second major business centre in New Zealand. It's an exciting time to be living, studying and working in Christchurch. The city is in the process of transforming itself into one of the world's most modern and sustainable cities.





Image: christchurchnz.com



REGION FACTS



Hagley Park is 189ha –
New Zealand's
BIGGEST URBAN PARK.



Image: christchurchnz.com

POPULATION



3091

LINCOLN
STUDENTS

5640

LINCOLN TOWNSHIP
population

381,500

CHRISTCHURCH
residents



The New York Times ranked
Christchurch as the
#2 PLACE IN THE WORLD
to go in 2014.

You can find out more at:

Tourism New Zealand:
www.newzealand.com

Christchurch City Council:
www.ccc.govt.nz

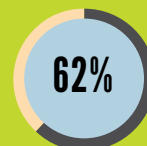
ChristchurchNZ:
www.christchurchnz.com

» Here are just some of the many reasons why students choose to study at Lincoln University.

We are New Zealand's specialist land-based university. Land is a key influencer for any economy. Choosing to study with us puts you in touch with many different aspects of the marketplace.



(LINCOLN) TE WAIHORA campus is situated on **58 hectares** of green space.



62%
OF FIRST YEAR STUDENTS
LIVE ON CAMPUS

Our graduates are known and applauded for their practical abilities in their chosen fields of study.



Our low student-to-academic staff ratio means there is more time for one-on-one assistance.



**RANKED #12
SMALL UNIVERSITY
IN THE WORLD**
by QS Ranking 2017/2018



We offer an integrated English Language programme

Lincoln University is a member of the Euroleague for Life Sciences (ELLS)
www.euroleague-study.org/.

Euroleague
FOR LIFE SCIENCES

Many of our degrees include field trips and practical work.



**EQUIVALENT
FULL-TIME STUDENTS**



3717



#1

IN NEW ZEALAND

for good teachers,
work experience opportunities, and
learning support assessment



We have **16** Research Centres



Our academic staff
to student ratio is



1:12



Lincoln is ranked number one
in New Zealand for research
revenue per academic staff
member.
– *Performance-based Research
Fund Evaluation, Tertiary
Education Commission.*



Our degrees focus on a
mixture of robust theory tied
with practical application.

Lincoln is ranked in the top 400
universities and top 50 in the
field of agriculture and forestry
by QS world university rankings.



» Facilities and Services

Cafés and bars

We have three on-campus dining options: the dining hall, Mrs O's Café and Bar, and the Food Truck.



Health and support

We have a range of subsidised health and support services for students at Lincoln University. All services are confidential.

Health services relate to illness, injury, disabilities, health advice and education, immunisations, mental health and counselling.

Support services include Inclusive Education to support students who are dealing with illness, injury or disability that may impact their studies; chaplaincy services to provide pastoral support; and the international Student Advisor to offer practical support and advice for international students.

Childcare centres

We run two childcare centres close to the campus.

Library, Teaching and Learning (LTL)

LTL provides digital and print collections, as well as a range of services, with staff support on hand to help.

We also offer a variety of free classes, workshops and tutorials to help you succeed at Lincoln.

Clubs and societies

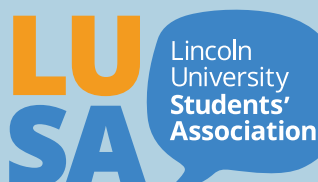
There are approximately 30 clubs and societies you can join to meet like-minded people and make new friends.

www.lusa.org.nz/clubs



Student Administration

is your one-stop-shop for completing your enrolment and for help with international visas, insurances, transcripts and general advice.



All students are LUSA members, and the association's mission is to ensure all students have a quality university experience through representation, services, support and events.

www.lusa.org.nz



Recreation Centre

The Recreation Centre provides health and fitness, wellbeing and recreational activities for students on campus.



Scholarships

International taught master merit scholarships

Qualifying international students will be awarded with a NZ\$10,000 scholarship towards the overall cost of their study in any 180-credit taught master's programme. Students must have at least a GPA of 75%, or B+ average in the last year of their bachelor's degree to meet the requirement.

For further details, please contact
international@lincoln.ac.nz

For other scholarship opportunities, please visit:
www.lincoln.ac.nz/scholarships

Accommodation

There are several accommodation options available to students. You may choose to live with a homestay, share a flat, or live on campus. Our Halls of Residence are fully catered for, while our University flats are self-catered. To find out more, visit: **www.lincoln.ac.nz/accommodation**

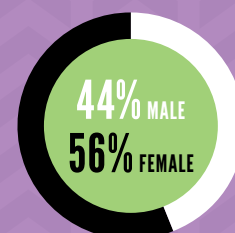


SCHOLARSHIPS

The New Zealand Government
**OFFERS A RANGE OF
SCHOLARSHIPS**
TO DEVELOPING NATIONS.

For more information, visit
www.mfat.govt.nz/scholarships

SELF-CATERED UNITS



STUDENTS





ALEX NGUYEN (VIETNAM)

*Master of Business
(Global Management and Marketing)*

Alex Nguyen, of Vietnam, is pleasantly surprised by the friendly greetings he has been receiving from fellow students and staff on campus since he began studying at Lincoln University.

"It makes my day," he says. "People are more open here than they are at home. Service is friendlier too."

Before coming to New Zealand to study, Alex worked in the marketing and customer services industry, so a friendly environment is something he notices and values very highly.

Alex began studying towards his Master of Business in Global Management and Marketing nearly three months ago after he was awarded with an International Merit Scholarship.

Thanks to the friendly atmosphere on campus, he has not taken long to make friends.

He even recently performed a traditional Vietnam dance with a group of other Vietnamese students at Lincoln's famous annual international night.

Working as a teaching assistant at Lincoln and a part-time communications consultant at Spark NZ, he says he's still working on the balance between study and work, but is determined to make the most of his time in New Zealand.

He's due to finish his degree in November 2018 but may apply to stay longer when he is finished.



JING LYU (CHINA)

Master of Tourism Management

Jing Lyu, or Winnie, came to Lincoln on the recommendation of a friend.

"After I checked the University website, I found it was a perfect place for me to study."

The Master of Tourism Management student chose her degree due to her theme park background.

"I worked at a theme park design company in Beijing, and I would like to learn more theories of tourism. I know Lincoln is very strong in tourism management."

She enjoys the complementary arrangement of the courses.

"I can choose courses, such as marketing, from other departments to enhance my degree."

She plans to work in tourism in New Zealand when she finishes her study.

"There are more Chinese tourists considering New Zealand as their next travel destination, so I would like to help them know the country and educate them about how they should behave to make New Zealand tourism more sustainable."

She says Lincoln "has a beautiful campus and helpful classmates, but most importantly, the professors are knowledgeable and professional. I really have learned a lot."

"I would absolutely recommend Lincoln to anyone in China who is thinking of coming to New Zealand to study."

Just like her friend did.



NUR KHARIRIYATUN (INDONESIA)

Master of Management in Agribusiness

Nur Khaririyatun, or Khorī, is learning skills at Lincoln that she knows will help her in her job when she returns home.

The Master of Management in Agribusiness student works for the Indonesian Ministry of Agriculture.

She chose Lincoln because of its high world ranking.

"The courses are applied and I am sure they will help me in my job. New Zealand is also very good in farming, so I can learn from that environment too."

Khorī says she is really enjoying her study at Lincoln.

"Good friends, good environment, and good support from lecturers. It's a comfortable place, which makes study fun."

She has some recommendations for international students.

"Every student should do EAP (English for Academic Purposes) before starting their courses. You learn research skills that are important for assignments, exams and research.

"Before I came here, I was so nervous because my English is not good. Don't worry about your English, as you can learn here. The most important thing is think positive and work hard.

"Please come here, as it's a great experience. New Zealand is a very beautiful country. You will not be disappointed.

"I will really miss all of my lecturers and Lincoln staff when I graduate."



SUGANYA KAMARAJ (INDIA)

Master of Science in Food Innovation

Suganya Kamaraj, from Pondicherry in India, is relishing her Master of Science in Food Innovation programme at Lincoln University and the opportunities it will give her in New Zealand.

"I'm a foodie and a mad researcher," she says. "I chose New Zealand as there are plenty of opportunities to work once I have finished the course, especially in the dairy sector.

"Lincoln is well known for its friendly environment and excellent lab facilities. My professors are very kind and helpful. We can contact them by sending them an email and they are available as soon as possible to clarify."

Suganya says the study environment in New Zealand is very different from what she is used to in India, "because here we do a lot of writing work".

"I find this a challenging aspect, as I didn't have any previous experience. Fortunately, there are workshops and specialists available in the library at Lincoln to help us with these issues."

Her advice for Indian students planning on studying abroad is to develop some knowledge about your field of interest and find out more about the country you intend to go to.

"Having prior information will help in the initial stages of settling in," she says.

How to apply



» 10 simple steps

After you have chosen a programme, there are a few steps you need to take to apply to study with us.

You can contact us at any point for assistance.

STEP

1

Choose your programme and check the entry requirements

Find a programme in this prospectus or at www.lincoln.ac.nz. Make sure the programme suits your interests, skills and career goals. Check that you meet the academic and English language entry requirements.

2

Complete the application form

Click the Apply Now button at the top right corner of the website, or Visit **MyLinc.nz** and register an account to apply online.

3

Provide documents

You must attach:

- An original or verified copy of your birth certificate or passport, showing the same name that is on your academic documents
- A Curriculum Vitae, which should be brief and must include tertiary education and any employment or project experience
- An original or verified copy of your academic records. Documents not issued in English must be officially translated and submitted together with verified copies in the original language
- An original or verified copy of your English test score.

Online:

Scan your documents and upload them to **MyLinc.nz**

4

Submit your application

Check that you have uploaded all the required documents.
Submit your application.



5

Track your application

You can track the status of your application online via your **MyLinc** account.

6

Your offer and payment

- Request for additional information – if your documents are insufficient for assessment, you will receive a request for additional information by email.
- Conditional offer – if your application is approved, but there are conditions you must satisfy, you will receive a conditional offer.
- Meeting the conditions – once you meet all the conditions stated in the offer, you will be given a conditional offer upon payment.
- Making payment – please make payment of your tuition fees and related fees listed in the offer. Payment details and methods are also listed in the offer.
- Unconditional offer of place – once the University receives the payment, an unconditional offer of place and fee receipt will be issued and emailed to you.
- Accept your offer – please log into **MyLinc** to accept the offer.
Note for international students: You will need to use the unconditional offer letter and receipt to apply for a student visa (see step 9 below).

7

Accommodation

Organise your accommodation. To find out more: www.lincoln.ac.nz/accommodation

8

Enrol

Once you have accepted your offer, you must enrol in your courses online at www.lincoln.ac.nz or MyLinc.nz to secure your place in your programme of choice.

9

Apply to get your student visa (international students only)

For information about applying for a student visa, please visit www.immigration.govt.nz.

10

Get ready

For international students prepare yourself for departure by reading our International Student Guide: www.lincoln.ac.nz/ISG

- Arrive and attend our Orientation event.
- Participation in the Orientation programme will help to familiarise you with the city and campus, and provide you with a chance to meet staff and other students before commencing studies.

NOTE !

For programmes with a November intake, you can complete your study by end of the following year.





Our Taught Masters' programmes

- 16 Master of Business (Finance)
- 18 Master of Business
(Global Management and Marketing)
- 20 Master of Disaster Risk and Resilience
- 22 Master of Environmental Policy
and Management
- 24 Master of International Rural
Development
- 28 Master of Management in Agribusiness
- 30 Master of Management in
Agricultural Systems
- 32 Master of Professional Accounting
(CPA)
- 34 Master of Science in Food Innovation
- 36 Master of Sport and Recreation
Management
- 38 Master of Tourism Management

MASTER OF Business (Finance)

www.lincoln.ac.nz/MBusFinance

DURATION:

12 – 18

Months

INTAKES:



Semester 1, Semester 2 and
November Summer School (12 months)



The Master of Business (Finance) is an advanced postgraduate qualification for students who have completed a bachelor's degree.

A student of the Master of Business (Finance) will study finance in New Zealand and international contexts, with reference to corporate firms, corporate finance, SMEs (Small to Medium Enterprises), sustainability, agribusiness, entrepreneurship, innovation and commercialisation. You will also gain a clear understanding of key finance concepts and learn how to apply these practically to resolve business problems and develop successful strategies.

This is a taught master's programme consisting only of course work. There is no thesis requirement. It can be completed over a 12-month calendar year, if begun in November. We also have a February and July intake that takes 18 months to complete, allowing a break to be taken over the summer.

Key features:

- Can be completed in one calendar year if starting in November
- Broad coverage of all Commerce disciplines
- Specialist courses in Finance
- Can lead on to a Master of Finance or such credentials as those offered by the Chartered Financial Analyst programme.

Structure:

Students are required to complete 180 credits of taught courses from the Schedule of Courses for the Master of Business (Finance) over three semesters. Students will complete the following courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- COMM 601 Principles of Managerial Economics (10 credits)
- COMM 602 Principles of Accounting and Finance (10 credits)
- COMM 603 Principles of Business Management (10 credits)
- COMM 604 Principles of Marketing (10 credits)
- COMM 605 Research for Managers
- COMM 606 Strategic Business Analysis
- FINC 601 Finance Theory and Corporate Policy
- FINC 603 Commercial Banking
- FINC 604 Finance Futures and Option
- FINC 616 Investment Management
- FINC 615 Financial Reporting and Analysis.



Entry requirements:

- A 70% average in the final year of your undergraduate degree in any discipline
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

A graduate of this programme will be able to demonstrate the following attributes and skills:

- A perspective on finance in New Zealand and international contexts, with references to corporate finance SMEs, sustainability, agribusiness, entrepreneurship, innovation and commercialisation
- A high level of financial literacy
- Achievement of professional accreditation
- Analyse, generalise and reflect on a range of contemporary business issues and their implications
- An ability to communicate accounting concepts effectively in both oral and written form.

Career opportunities:

Examples of possible careers include:

- General Management position that requires the analysis and interpretation of organisational and financial data
- Management positions in the Finance and Banking \ industries
- Positions in any organisation which require managing financial portfolios and coordinating accounting functions
- Financial planners in business, governments and non-profit organisations.

>> PROGRAMME CONTACT



Christopher Gan

Course Advisor
Professor
BA (NCarolina) MS (Indiana State)
PhD (Louisiana State)
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E: christopher.gan@lincoln.ac.nz

Expertise and Research:

- Commercial banking
- Micro-finance
- Rural finance
- Development economics
- Financial economics
- Asian economy.

MASTER OF Business (Global Management and Marketing)

www.lincoln.ac.nz/MBusGMM

DURATION:

12 – 18
Months

INTAKES:



Semester 1, Semester 2 and
November Summer School



The Master of Business (Global Management and Marketing) is an advanced postgraduate qualification for students who have completed a bachelor's degree.

A graduate of the Master of Business (Global Management and Marketing) will gain an international perspective on management and marketing, be able to write effective business and marketing plans, and have a clear understanding of key theoretical management and marketing concepts with the ability to apply these to resolve business problems, and to develop and implement successful strategies.

This is a taught master's programme consisting only of course work. There is no thesis requirement. It can be completed over a 12-month calendar year, if begun in November. We also have a February or July intake that takes 18 months to complete, allowing a break to be taken over the summer.

Key features:

- Can be completed in one calendar year if starting in November
- Broad coverage of all Commerce disciplines
- Specialist courses in Business Management, Marketing, and Supply Chain Management
- A conversion master that is designed for student from any discipline.

Structure:

Students are required to complete 180 credits of taught courses from the Schedule of Courses for the Master of Business (Global Management and Marketing) over three semesters. Students will complete the following courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- COMM 604 Principles of Marketing (10 credits)
- COMM 603 Principles of Business Management (10 credits)
- COMM 602 Principles of Accounting and Finance (10 credits)
- COMM 601 Principles of Managerial Economics (10 credits)
- BMGT 686 Managing Programmes of Change
- COMM 605 Research for Managers
- MKTG 672 Marketing Strategy
- BMGT 618 Advanced Business Strategy
- MKTG 608 Supply Chain Theory
- MKTG 681 Managing Marketing
- COMM 606 Strategic Business Analysis.



Entry requirements:

- A 70% average in the final year of your undergraduate degree in any background
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

A graduate of this programme will be able to demonstrate the following attributes and skills:

- An international perspective on management and marketing
- An ability to write effective business and marketing plans
- An understanding of key theoretical management and marketing concepts and the ability to apply these to resolve business problems, and to develop and implement successful strategies
- An ability to communicate effectively in both oral and written form.

Career opportunities:

Examples of possible careers include:

- General Management position that oversees people and maintains business relationships
- Management position coordinating the marketing function of an organisation
- Marketing manager (product line, brand, retail, distribution, or communication)
- Management position requiring coordination of supply chain partners.



>> PROGRAMME CONTACT



David Dean

Course Advisor
Senior Lecturer
BA (*Rice*) MBA PhD (*Houston*)
P: +64 3 423 0228
E: david.dean@lincoln.ac.nz

Expertise and Research

- International marketing
- Export development
- Business-to-business relationship
- Marketing and management including:
 - Small business internationalisation
 - Export development strategies
 - Measurement of organisational effectiveness.

MASTER OF Disaster Risk and Resilience

www.lincoln.ac.nz/MDDR

DURATION:

12 – 18

Months

INTAKES:



Semester 1, Semester 2, and
November Summer School



The Master of Disaster Risk and Resilience is taught jointly by members of Lincoln University's Department of Environmental Management and the University of Canterbury's Department of Geological Sciences.

Both universities have experienced and learned much from this decade's Canterbury earthquake sequence, and have been involved in national-level design of research programmes on Resilience to Nature's Challenges.

At the Third UN World Conference on Disaster Risk Reduction in March 2015, the Sendai Framework for Disaster Risk Reduction was adopted and, consequently, disaster reduction protocols are being developed around the world. As a result, future professionals engaged in disaster reduction will require a broad and well-founded understanding of the fundamental causes of disasters, and of the conditions of both natural systems and human systems that allow disasters to occur. The Master of Disaster Risk and Resilience (MDDR) addresses this need.

Key features:

- Being based in Canterbury gives students a unique opportunity to understand how the region can become more disaster-resilient in the future by learning from recent seismic events
- Christchurch is one of the Rockefeller Foundation's 100 Resilient Cities and the Canterbury region remains a focus of intense disaster recovery and urban renewal
- Joint delivery by Lincoln University (LU) and University of Canterbury (UC).

Structure:

Compulsory courses

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- DRRE 401 Introduction to Disaster Risk and Resilience (UC) (15 credits)
- DRRE 403 Disaster Risk and Resilience Investigations
- DRRE 402 Natural Hazard Risk Assessment (UC) (15 credits)
- ERST 604 Advanced Urban, Regional and Resource Planning
- ERST 609 Advanced Risk and Resilience.

At least two of:

- DRRE 408 GIS for Disaster Risk and Resilience (recommended for students with no prior GIS experience) (UC) (15 credits)
- ERST 624 Advanced Professional Planning Methods and Practice
- MAST 603 Mana Kaitiaki (Māori Resource Management)
- SOCI 602 Social Science Research Methods (Qualitative)
- SOCI 641 Advanced Society and Environment



And either

- DRRE 691 Professional Project in Hazard and Disaster (UC)* (60 credits)

or

- Additional courses at the 400 (UC) or 600 (LU) level to attain a minimum of 180 credits in total, approved by the Director of Postgraduate Studies in Disaster Risk and Resilience.

Entry requirements:

- At least a 70% average in the final year of your undergraduate degree in a relevant discipline
- IELTS 6.5 (no individual band less than 6.0); TOEFL (IBT) 80; LU EAP 70%.

Graduate outcomes:

- An understanding of the natural and societal causes of disasters
- The ability to analyse and critique strategies for disaster reduction
- Experience in applying learning to specific disaster-reduction-related situations
- Practice in formulating risk communication, risk reduction and resilience strategies and communicating concepts to a wide audience
- An understanding of methodologies to build resilience.

Career opportunities:

Graduates of this degree could find themselves working in regional or national level roles within Civil Defence and Emergency Management positions in New Zealand or internationally, for example, the State Emergency Management Committee (SEMC), Western Australia's peak emergency management body.

Graduates could also find themselves working in local government or private sector consultancies advising how to reduce the vulnerability of people and communities to disaster, or with international agencies like the United Nations International Strategy for Disaster Reduction, or progressing to PhDs and research roles in organisations like GNS Science.

**Only available in the period November to February and restricted to students who have 120 credits toward the MDRR.*



>> PROGRAMME CONTACT



Hamish Rennie

Course Advisor
Associate Professor
BSc (Hons) (Otago) MA
(Newfoundland) PhD (Waikato)
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E: hamish.rennie@lincoln.ac.nz

Expertise and Research:

- Environmental policy and planning
- Human dimensions of fisheries and aquaculture
- Coastal and marine tourism geography, management and planning
- Governance and institutional dimensions of commons with particular emphasis on marine, lake and freshwater commons in developing and developed countries and communities
- Checkland's Soft Systems Methodology
- Planning education
- Maori and indigenous planning
- Disaster Risk Reduction/National Science Challenge: Resilience to Nature's Challenges.

MASTER OF Environmental Policy and Management

www.lincoln.ac.nz/MEPM

DURATION:

18

Months

INTAKE:



Semester 1
Semester 2



Lincoln University's Master of Environmental Policy and Management has been designed to equip graduates with the research and analytical skills needed to understand and evaluate the interconnections between the complex issues often described simply as 'environmental'.

These issues are also entangled in socio-cultural, political and economic contexts and practices at a range of scales. Broad questions such as 'how do we live?', 'how should we live?' and 'how could we live?' cut to the heart of what environmental policy and management is about. Graduates of this degree will develop advanced skills in research, critical evaluation, problem-solving and communication.

Key features:

- Interdisciplinary
- Grounded in application
- Focused on real world issues.

Structure:

The Master of Environmental Policy and Management is a 180-credit coursework degree. Students complete nine postgraduate courses over three semesters. The elective courses can be taken from any 600-level degree courses listed in the University Calendar provided they form a coherent programme approved by the Academic Coordinator.

Note: All courses are the equivalent of 20 credits unless otherwise stated.

Students will complete the following courses:

- ERST 630 Environmental Policy and Planning
- ERST 620 Environmental Management Systems
- ERST 632 Economics in Environmental Policy
- ERST 634 Applied Policy Analysis
- ERST 636 Aspects of Sustainability: An International Perspective.

And one of the following:

- ERST 621 Principles of Environmental Impact Assessment
- LWST 602 Advanced Resource Management and Planning Law

Plus three level 600 elective courses.



Entry requirements:

- At least a 70% average in the final year of your undergraduate degree in a relevant discipline, such as geography, social science, or environmental science
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

A graduate of the Master of Environmental Policy and Management will be able to demonstrate the following attributes and skills:

- Advanced knowledge and skills in research
- Critical evaluation
- Problem-solving and communication.

Career opportunities:

Career opportunities include working with government agencies, regional councils, environmental and business consultancy firms, industry organisations, non-government organisations, and advocacy groups.



>> PROGRAMME CONTACT



Lin Roberts

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Expertise and Research:

Cross-disciplinary research including:

- Linkages between ecosystem services and wellbeing
- Concepts of 'development' and 'the good life' and their impact on resource consumption
- The role of education and experience in paradigm change and action competence
- Creating sustainable urban villages in the Christchurch rebuild
- Background as principal policy analyst and senior manager in public policy agency; sustainable business and environmental management consultant; and scientist.

MASTER OF International Rural Development

www.lincoln.ac.nz/MIRD

DURATION:

12

Months

INTAKE:



November
Summer School



Lincoln University's Master of International Rural Development is a joint programme between the Faculty of Agribusiness and Commerce and the Faculty of Environment, Society and Design.

This programme provides a robust grounding in international rural development concepts and theories, and equips graduates with the analytical and practical skills they need to engage critically in development activities and debates from an interdisciplinary perspective. Students then build on this common grounding by selecting a specialisation in one of four rural development streams: Agribusiness, Economics, Finance or Tourism. To enrol for the MIRD, students must have completed a bachelor's degree in a discipline related to one of these specialisations.

This is a taught master's programme consisting only of course work with no research component.

Key features:

- Specialisations in Agribusiness, Economics, Finance and Tourism
- Provides applied training for rural development practitioners and advisors.

Structure:

The following core courses are taken by all MIRD students:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- IRDV 601 Development Policy, Theory and Issues (Summer Semester)
- IRDV 602 Field Techniques for Development Practice (Summer Semester)
- COMN 604 Communication for Development Professionals (Summer Semester)
- MGMT 615 Planning and Assessing International Development Projects (Semester 1).

These courses are complemented with two elective courses and with three compulsory courses relating to the specialisation chosen.



Entry requirements:

- A 70% average in the final year of your undergraduate degree in a discipline related to one of the specialisations - agribusiness, economics, finance or tourism
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Specialisations:

Agribusiness

Compulsory courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- MGMT 638 Agribusiness Organisations (Semester 1)
- MGMT 624 International Agribusiness Systems (Semester 2)
- MGMT 628 Agribusiness in Developing Economies (Semester 2).

Graduate outcomes

Graduates specialising in agribusiness will be able to identify constraints that exclude smallholders from markets. They will be able to recommend organisational and institutional arrangements that better link smallholders to markets, and enable them to make more productive and sustainable use of natural resources.



MASTER OF INTERNATIONAL RURAL DEVELOPMENT

(continued)



Economics

Compulsory courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- ERST 632 Economics in Environmental Policy (Semester 1)
- ECON 602 International Trade (Semester 2)
- ECON 603 Development Economics (Semester 2).

Graduate outcomes

Graduates specialising in economics will develop an understanding of the main theories and concepts in development economics. They will be able to use economic tools to evaluate policy in low and middle income countries and to assess its impact on poverty, food security and the natural environment. They will also gain an insight into how rural communities can benefit from integrating into an increasingly globalised world. In addition, they will be able to develop a wide understanding of policies and institutions that underpin efficient and equitable use of resources.

Finance

Compulsory courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- FINC 603 Commercial Banking (Semester 1)
- FINC 604 Finance, Futures and Options (Semester 2)
- FINC 605 Microfinance (Semester 2).

Graduate outcomes

Graduates specialising in Finance will be able to identify the causes of imperfect rural finance institutions and markets, and critically discuss strategies to promote sustainable financial services for resource poor entrepreneurs. They will have an in-depth understanding of principles and practices in microfinance, rural banking, asset valuation, credit assessment, investment and capital budgeting, and knowledge of trends affecting financial outcomes in agriculture and primary industries. They will understand commodity markets for energy, grains and livestock, and factors influencing these markets.





Tourism

Compulsory courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- TOUR 603 Tourism Management (Semester 1)
- RECN 626 Natural Resource Recreation and Tourism (Semester 2)
- TOUR 604 Tourist Behaviour (Semester 2).

Graduate outcomes

Graduates specialising in tourism will be able to critically discuss the forces influencing rural household and community participation in tourism ventures and their ability to serve tourist markets. They will know how to work with local communities to optimise tourism activities in destination areas, and will be able to identify appropriate methods to manage tourist behaviour in cross-cultural settings.



>> PROGRAMME CONTACTS



Michael Lyne AGRIBUSINESS

Course Advisor
Associate Professor
BscAgric, MSc, PhD (Natal)
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Expertise and Research:

- Governance and institutional arrangements to link farmers with markets
- Land tenure and land markets
Rural finance and financial products
- Farmer organisations and agricultural extension.



Nazmun Ratna ECONOMICS

Course Advisor
Senior Lecturer
BSS (Honours), MSS (Dhaka),
MECDEV, PhD (ANU)
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Expertise and Research:

- Development economics
- Food security & sustainable development
- Economics of diversity, immigration and social capital
- Applied economics and public policy.



Christopher Gan FINANCE

Course Advisor
Professor
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PhD (Louisiana State)
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Expertise and Research:

See page 17



Joanna Fountain TOURISM

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Expertise and Research:

See page 41

MASTER OF Management in Agribusiness

www.lincoln.ac.nz/MMgmtAgrib

DURATION:

18

Months

INTAKES:



Semester 1 (preferable),
Semester 2



Lincoln University's Master of Management in Agribusiness explores management and innovation in the context of the distinctive relationship between land, agribusiness and the global trading environment. New Zealand and international students will appreciate the constraints and opportunities confronting leaders and managers operating in the agribusiness sectors, including the understanding, analysis and management of bio-economic systems and agribusiness products and services.

This is a taught master's programme consisting only of coursework, with no thesis requirement.

Key features:

- Provides an advanced understanding of business management in the primary industries
- Gives an advanced knowledge of agribusiness systems both in New Zealand and an international context
- Offers flexibility and can be tailor-made to your individual learning needs
- Prepares you for a career in management and leadership of agribusiness organisations
- Allows you to focus on agribusiness supply chain and management issues and opportunities.

Structure:

Students will normally take three semesters to complete a MMAgrib although some part of the programme may be completed over the summer period following Semester 2. The coursework includes a 100-credit core set of courses as listed in Schedule A below, plus a further 80 credits from Schedule B.

Schedule A

Note: All courses are the equivalent of 20 credits unless otherwise stated.

Compulsory courses:

- MGMT 624 International Agribusiness Systems
- MGMT 634 Investigative Methods for Management
- MGMT 637 Agribusiness Value Chains
- MGMT 638 Agribusiness Organisations.



Plus one of:

- MGMT 698 Research Essay
- MGMT 699 Research Placement.

Schedule B

80 credits at the 600 level with an ECON, ERST, MGMT or MKTG prefix or other courses with the permission of the Academic Coordinator.

Entry requirements:

- A 70% average in the final year of your undergraduate degree in a relevant discipline
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

A graduate of this programme will have:

- An advanced knowledge and understanding of agribusiness systems and value chains
- The inter and trans-disciplinary skills necessary for management and leadership roles in agribusinesses, operating in New Zealand and internationally.

Career opportunities:

Your agribusiness expertise will lead you to a career in agribusiness management or consultancy.



>> PROGRAMME CONTACT



Kevin Old

Course Advisor
Senior Lecturer
BMS, MBA, PhD (Waikato)
P: +64 3 423 0279
E: kevin.old@lincoln.ac.nz

Expertise and Research:

- Extensive background in the primary industries sector
- Governance of agricultural enterprises
- Analysis of the management of large farm enterprises
- Qualitative research into farm management decision-making
- Agricultural co-operatives
- Farm management.

MASTER OF Management in Agricultural Systems

www.lincoln.ac.nz/MMgtAgrSys

DURATION:

18

Months

INTAKES:

2

Semester 1 (preferable),
Semester 2



Lincoln University's Master of Management in Agricultural Systems teaches resilient and sustainable systems-based innovation, and promotes an understanding of the design and management of these systems. Excellent agricultural systems make agriculture both sustainable and productive. With the world's population expanding at an exponential rate, it is important to think about how we can produce enough food to feed the world, while respecting and supporting the environment, and being commercially viable.

This is a taught master's programme consisting only of coursework, with no thesis requirement.

Key features:

- Advanced understanding of the agricultural systems from 'behind the farm gate', applied to a wide range of levels of farm systems and improvement
- Main focus on pastoral farming systems and context, but can be adapted to other styles of farming
- Flexible and tailor-made to individual learning needs
- Students can choose their focus on agribusiness or agricultural sciences depending on future career preference and academic background.

Structure:

Students are required to complete 180 credits of taught courses from the Schedule of Courses for the Master of Management in Agricultural Systems over three semesters.

Note: All courses are the equivalent of 20 credits unless otherwise stated.

Compulsory courses:

- MGMT 634 Investigative Methods for Management
- MGMT 635 Advanced Agricultural Systems Management
- MGMT 636 Innovation in Agricultural Systems
- MGMT 639 Decision Tools for Agricultural Systems Management.

Plus one of:

- MGMT 698 Research Essay
- MGMT 699 Research Placement



Plus electives:

80 credits at the 600-level with an ANSC, ECON, ENGN, ERST, FORS, HORT, LWST, MAST, MGMT, MKTG, PLSC, SOSC, WATR or WINE prefix to form a coherent programme of study. See www.lincoln.ac.nz/courses for the full list.

Entry requirements:

- A 70% average in the final year of your undergraduate degree in a relevant discipline
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

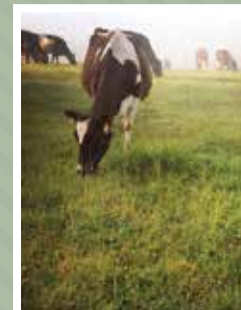
Graduate outcomes:

You will develop an understanding of how to improve agricultural systems and performance either in technical or agribusiness areas.

You will also be able to develop additional business, research and technical skills to improve agricultural systems and adapt different types of farming systems.

Career opportunities:

You will be able to establish a career in technical agricultural systems and will have access to consultancy roles in agribusiness and farm management.



>> PROGRAMME CONTACT



Guy Trafford

Course Advisor
BCom(Ag) (*Lincoln*), MAppSc (Farm Consultancy) (*Lincoln*)
P: +64 3 423 0269
E: guy.trafford@lincoln.ac.nz

Expertise and Research:

- Extensive background in the primary industries sector
- Member of the New Zealand Grassland Association
- Member of New Zealand Institute of Primary Industry Management
- Member of New Zealand Beef Council (Northern South Island Branch)
- Modelling of agriculture systems
- Sheep and dairy systems
- Farm environmental planning and sustainability
- Sheep and beef management
- Risk management on farms.

MASTER OF Professional Accounting (CPA)

www.lincoln.ac.nz/MPA

DURATION:

18

Months full time
(or equivalent for part-time)

INTAKES:

2

Semester 1,
Semester 2



The Master of Professional Accounting (CPA) provides extensive academic support for candidates either considering enrolling or currently enrolled in CPA Australia's CPA Program. Graduates of the Master of Professional Accounting (CPA) will be eligible for full CPA Australia membership after completing three years' work experience.

Lincoln University is New Zealand's first and only Registered Tuition Provider to offer a CPA Australia Approved Integrated Course.

Key features:

- Earn a Master's degree while also completing the CPA Program® exams
- Face-to-face learning and support complementing the CPA Program® distance education program
- Structured guidance preparing candidates for their CPA Program® exams
- Develop a range of skills in communication, negotiation and people management

- Apply strategic thinking and strategic business leadership to a range of domestic and global business issues
- Broaden your career opportunities
- Become an experienced user of Bloomberg software.

Structure:

Master of Professional Accounting (CPA) is a 180-credit taught Master's degree containing nine 20-credit courses over three semesters. Six of these courses include CPA Program® subjects.

Compulsory courses:

- ACCT 620 CPA Ethics and Governance
- ACCT 621 CPA Strategic Management Accounting
- ACCT 622 CPA Financial Reporting
- ACCT 623 CPA Global Strategy and Leadership
- ACCT 624 CPA Advanced Audit and Assurance
- ACCT 625 CPA Financial Risk Management
- ACCT 698 Research Essay
- BMGT 618 Business Strategy
- OR
- BMGT 686 Managing Programmes of Change

Plus one elective course from the Schedule of Master's courses.

Students who have not met the taxation requirement of the CPA Program will be required to complete ACCT609 Advanced Taxation as their elective course.



Entry requirements:

- New Zealand level 7 bachelor's degree or recognised equivalent, with a B average or better
- A CPA Australia Associate membership (visit www.cpaaustralia.com.au/apply to submit a membership application)
- IELTS 6.5 (no individual band less than 6.0).

Graduate outcomes:

- A coherent understanding of accounting, operational and strategic issues that affect the performance of a variety of businesses
- Apply strategic thinking and business leadership to a range of domestic and global business issues in an ethical and professional manner
- Identify and critically analyse a range of current accounting issues and discuss their implications on business activities and the accounting profession
- Apply extensive accounting knowledge and use a range of tools and techniques to solve complex problems facing businesses in today's global marketplace
- Possess sound communications, negotiation and people management skills
- Appreciate the value of learning from others.

Career opportunities:

The CPA (Certified Practising Accountant) designation is recognised throughout the world and creates many career opportunities in accounting firms, consulting firms, and industry.

For more information on the CPA Program and gaining the CPA designation, visit www.cpaaustralia.com.au



**APPROVED
INTEGRATED COURSE**
CPA PROGRAM

>> PROGRAMME CONTACT



Dr Carol Cheong FCPA
Programme Director,
Senior Lecturer
Master of Professional Accounting (CPA)
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Expertise and Research:

- Financial accounting
- Corporate reporting
- Corporate governance
- Mergers and acquisitions
- Franchising
- Oil and gas industry

MASTER OF Science in Food Innovation

www.lincoln.ac.nz/MScFI



DURATION:

12

Months

INTAKES:

2

Semester 1,
Semester 2



Lincoln University's Master of Science in Food Innovation is focused on creating world-leading food scientists. Our students learn about food composition, quality, processing, innovation, food safety and security, human nutrition and marketing.

This broad base provides graduates with the necessary skills to succeed, whether as an employee of a national or international company or by creating their own unique products. Food innovation is not only critical to the economic viability of New Zealand, but for the world as a whole. Lincoln University is long established in research and education with a land and food focus. As New Zealand's specialist land-based university, Lincoln attracts internationally renowned researchers to utilise their theoretical knowledge of science to the applied benefit of the food industry.

Key features:

- This degree develops an understanding of how food composition and processing affects food quality and consumer appreciation of foods, food biochemistry, food microbiology and food toxins.

Structure:

Students are required to complete 180 credits of taught courses from the MScFI including the following compulsory courses:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

- FOOD 601 Food Processing and Quality
- FOOD 602 Food Biochemistry
- FOOD 603 Microbiological Food Safety
- FOOD 604 Food Product Innovation
- FOOD 605 Food Contamination and Security
- BICH 637 Nutritional Biochemistry
- MICR 604 Advanced Microbiology
- FOOD 698 Research Essay
- FOOD 699 Research Placement.



Entry requirements:

- A 70% average in the final year of your undergraduate degree in a relevant discipline
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

This degree will equip students with skills in applied research and problem-based learning. The knowledge and skills taught will help in finding employment in the fast-moving international food industry.

Career opportunities:

Career opportunities include roles such as food scientist, product development scientist, food safety officer, laboratory analyst, quality control supervisor, production supervisor, food biochemist, and food consultant.



>> PROGRAMME CONTACT



Ravi Gooneratne

Course Advisor

Professor - Food Toxicology
BVSc (Ceyl) DipTox (Sask) PhD
(Murdoch) FRCPath

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Expertise and Research:

- Animal science, biochemistry and cell biology, toxicology
- Developing and applying of non-invasive electrophysiology techniques in terrestrial and aquatic organisms and using biosensors to monitor environmental pollution
- Food toxicology with emphasis on mycotoxins and microbial risk assessment, ecotoxicology of nanoparticles, metabolism of xenobiotics by cytochrome P450 hepatic mixed function oxidase systems, and heavy metal toxicology
- Characterisation and assessment of the environmental impact of agrochemical and heavy metal pollution and endocrine disrupting chemicals.

MASTER OF Sport and Recreation Management

www.lincoln.ac.nz/MSRM

DURATION:

12 – 18

Months

INTAKES:



Semester 1, Semester 2
and November Summer School (12 months)



Lincoln University's Master of Sport and Recreation Management provides students with an understanding of the complexity of the sport and recreation sector, and how the dimensions of governance, economy, social relations and environment at local, national and global scales can affect individual business decisions and long-term planning within the sector.

This master's degree is particularly relevant for those who wish to improve their knowledge and networks in the sport and recreation sector. Lincoln University's programmes in sport and recreation management have an established track record of meeting the professional demands of industry sector agencies. Most applicants have experience or an undergraduate degree in sport and recreation management but applicants from a related field will be considered.

Key Features:

- Incorporates real world case studies
- Combines both specific sport and management courses.

Structure:

Students are required to complete a total of nine postgraduate level courses, as per the schedule below:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

Compulsory course:

- RECN 627 Advanced Sport and Recreation Management

At least one of:

- SOCI 601 Social Science Research Methods (Quantitative)
- SOCI 602 Social Science Research Methods (Qualitative)

Plus 60 credits from Sport and Recreation courses:

- RECN 604 Sport, Physical Activity and Fitness
- RECN 626 Natural Resource Recreation and Tourism
- RECN 640 Events and Festivals: Contexts and Concepts
- PSYC 602 Advanced Social Psychology of Wellbeing
- RECN 698 Research Essay in Sport and Recreation.

Plus 40 credits from Management or Policy courses:

- COMM 601, COMM 602, COMM 603, COMM 604)
Business Fundamentals Suite (40 credits)
- BMGT 618 Advanced Business Strategy
- BMGT 686 Managing Programmes of Change
- MKTG 672 Marketing Strategy



- ERST 634 Applied Policy Analysis
- MKTG 681 Managing Marketing
- TOUR 603 Tourism Management.

Plus electives (40 credits):

Any two courses to form a coherent programme of study.

Entry requirements:

- A 70% average in the final year of your undergraduate degree in a relevant discipline
- Relevant disciplines include but are not limited to:
 - Sport, recreation, events or leisure studies
 - Sport science, sport psychology, coaching or sport management
 - Commerce or business
- IELTS 6.5 (no individual band less than 6.0); iBT 80; TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

A graduate will:

- Have an advanced understanding of the sport and recreation industry
- Be able to create new knowledge, critically evaluate information and communicate effectively
- Have quantitative or qualitative analytic skills, or both, that will allow them to solve a range of both theoretical and practical problems
- Appreciate the benefit of committing to professional standards and be familiar with gender, ethnicity, equity and environmental issues.

Career opportunities:

The MSRM equips graduates with the skills, knowledge and values to take on high-level management positions within the sports and recreation industry. Possible roles that graduates may take on include:

- CEO or General Manager of a national sporting organisation
- High-level management roles within local or regional councils or national government
- Research consultant in sport or recreation.



>> PROGRAMME CONTACT



Catherine Elliot

Course Advisor
Lecturer

MA, PhD (CSU)

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Expertise and Research:

- Sport and exercise science
- Public health
- Active living
- Active transportation
- Health behaviour change
- Health promotion.

MASTER OF Tourism Management

www.lincoln.ac.nz/MTM

DURATION:

12 – 18

Months

INTAKES:



Semester 1, Semester 2 and
November Summer School (12 months)



Lincoln University's Master of Tourism Management provides the opportunity to become involved directly in managing and planning the world's biggest people industry - tourism. Tourism also involves the greatest flows of people on the surface of the earth. It is, therefore, a major agent of change in today's world, affecting almost every country. There is a growing demand for university graduates who have a specialised understanding of the requirements of this diverse and exciting sector.

Our Master of Tourism Management is part of the longest running academic tourism programme in New Zealand and draws on expertise and research from the University's Centre for Land, Environment and People (LEaP), which is a national leader and international centre of excellence in tourism research and consultancy.

Key features:

- The opportunity to specialise in particular areas of interest in tourism
- An interdisciplinary approach to the study of the tourism system
- Development of skills and abilities to create new knowledge, critically evaluate and solve a range of both theoretical and practical problems, and communicate effectively.





Structure:

Note: All courses are the equivalent of 20 credits unless otherwise stated.

Compulsory courses (80 credits):

- TOUR 603 Tourism Management
- TOUR 604 Tourist Behaviour.

At least one of:

- SOCI 601 Social Science Research Methods (Quantitative)
- SOCI 602 Social Science Research Methods (Qualitative)
- ECON 615 Applied Research Methods.

At least one of:

- RECN 626 Natural Resource Recreation and Tourism
- RECN 640 Events and Festivals: Contexts and Concepts.

Plus 60 credits from:

- BMGT 618 Advanced Business Strategy
- COMM 601, COMM 602, COMM 603, COMM 604 Business Fundamentals (40 credits)
- ECOL 609 Conservation Biology
- ECOL 612 Wildlife Management
- ERST 621 Principles of Environmental Impact Assessment
- ERST 604 Advanced Urban, Regional, and Resource Planning
- ERST 606 Advanced Geographic Information Systems A
- ERST 630 Environmental Policy and Planning
- IRDV 601 Development Policy, Theory and Issues*
- IRDV 602 Field Techniques for Development Practice*
- MAST 603 Mana Kaitiaki
- MKTG 681 Managing Marketing
- PSYC 602 Advanced Social Psychology of Wellbeing
- SOCI 641 Advanced Society and Environment.

Plus electives (40 credits):

Any two 600-level courses to form a coherent programme of study, and approved by the Academic Coordinator.

**Note: These courses are only offered in summer school. Students wishing to complete their degree within 12 months must take 60 credits over summer.*

TOURISM

1.33 billion
INTERNATIONAL TOURIST
ARRIVALS WORLDWIDE IN 2014
(a 4.3% growth)**

TOP 10 INTERNATIONAL TOURISM DESTINATIONS**

France
United States
Spain
China
Italy
Turkey
Germany
United Kingdom
Russia
Mexico

**2014
Source: United Nations World Tourism
Organization (UNWTO)

MASTER OF TOURISM MANAGEMENT

(continued)



Entry requirements:

- A 70% average in the final year of your undergraduate degree in a relevant discipline
- Relevant disciplines include but are not limited to:
 - Any form of tourism, hospitality, recreation, events or leisure studies
 - Social sciences, including sociology, geography, economics, psychology
 - Commerce or business disciplines, including marketing and business management.
- IELTS 6.5 (no individual band less than 6.0); TOEFL (iBT) 80; LU EAP 70%.

Graduate outcomes:

A graduate will:

- Have a broad understanding of the tourism system
- Be able to specialise in particular areas of interest, taking advantage of the interdisciplinary nature of Lincoln University
- Have a deep understanding of tourism processes, their application and their implications
- Be able to create new knowledge, critically evaluate information and communicate effectively
- Have quantitative or qualitative analytic skills, or both, that will allow them to solve a range of both theoretical and practical problems
- Have acquired the ability to work both independently and within groups, and be able to analyse data appropriately
- Appreciate the benefits of commitments to professional standards and be familiar with gender, ethnicity, equity and environmental issues.

Career opportunities:

The MTM equips graduates with the skills, knowledge and values to take on high-level management positions within the tourism industry, or other related businesses and disciplines. Possible roles that graduates may take on include:

- Manager or senior officer in a destination marketing organisation or event management or tourism company
- Management roles within local or regional councils or national government
- Research officer or consultant in tourism or event management.





NEW ZEALAND TOURISM FACTS

For the year ended March 2017

Tourism is a
MAJOR EXPORT EARNER
\$14.5 BILLION OR 20.7%

TOURISM EXPENDITURE IN 2017
\$36 BILLION

230,793
people were employed directly in tourism in New Zealand
8.4%
of all employed

(Source: Tourism Satellite Account 2017, Statistics New Zealand)



>> PROGRAMME CONTACT



Joanna Fountain

Course Advisor
Senior Lecturer
PhD (Murdoch)

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E: joanna.fountain@lincoln.ac.nz

Expertise and Research:

- Wine tourism
- Chinese tourists
- Generation Y
- Cultural heritage.





Additional information

- 44 Fees and entry requirements
- 46 Important information for international students
- 48 Our Liaison staff

Tuition Fees and entry requirements



International taught master merit scholarships

Qualifying international students will be awarded with a NZ\$10,000 scholarship towards the overall cost of their study in any 180-credit taught master's programme. Students must have at least a GPA of 75%, or B+ average in the last year of their bachelor's degree to meet the requirement.

Qualification	Completion period	Starts	Entry requirements	English language requirements	2018 Fees	
					Domestic	International
Master of Business (Finance)	3 semesters	Semester 1, Semester 2, and November Summer School	At least a 70% average in the final year of your undergraduate degree in any discipline	IELTS 6.5 (no individual band less than 6.0) TOEFL (iBT) 80 LU EAP 70%	NZ\$9,900	NZ\$40,000
Master of Business (Global Management and Marketing)						
Master of Disaster Risk and Resilience	3 semesters	Semester 1, Semester 2, and November Summer School	At least a 70% average in the final year of your undergraduate degree in a relevant discipline			
Master of Environmental Policy and Management	3 semesters	Semester 1 and Semester 2	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. geography, social science, environmental science			
Master of International Rural Development	3 semesters	November Summer School	At least a 70% average in the final year of your undergraduate degree in a discipline related to one of the specialisations - agribusiness, economics, finance or tourism			



Lincoln University's English Language Programmes offer support study at all levels. Speak to our Liaison staff if you would like to study English at Lincoln University prior to study.

Qualification	Completion period	Starts	Entry requirements	English language requirements	2018 fees	
					Domestic	International
Master of Management in Agribusiness	3 semesters	Semester 1 and Semester 2	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. agribusiness, marketing, food science, agricultural science	IELTS 6.5 (no individual band less than 6.0) TOEFL (iBT) 80 LU EAP 70%	NZ\$9,900	NZ\$40,000
Master of Management in Agricultural Systems	3 semesters	Semester 1 and Semester 2	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. agricultural and food			
Master of Professional Accounting	3 semesters	Semester 1 and Semester 2	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. accounting			
Master of Science in Food Innovation	3 semesters	Semester 1 and Semester 2	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. agriculture, biology, chemistry, food science, medical			
Master of Sport and Recreation	3 semesters	Semester 1, Semester 2, and November Summer School	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. sports and recreation			
Master of Tourism Management	3 semesters	Semester 1, Semester 2, and November Summer School	At least a 70% average in the final year of your undergraduate degree in a relevant discipline, e.g. tourism management			

Important information for international students

www.lincoln.ac.nz/international

Every year, Lincoln University welcomes students from all over the world.



Education (Pastoral Care of International Students) Code of Practice 2016

Lincoln University has agreed to observe and be bound by the Education (Pastoral Care of International Students) Code of Practice 2016. Copies of the code are available from the NZQA website: www.nzqa.govt.nz

Immigration and your student visa

Full details of immigration requirements, advice on rights to employment in New Zealand while studying, and reporting requirements are available from Immigration New Zealand, and can be viewed on their website: www.immigration.govt.nz

If you plan to study for more than three months, you will need a current and valid student visa. If you are overseas when applying for your first student visa, you will need to allow plenty of time to do this. For information on applying, see: www.immigration.govt.nz

If you are based in Christchurch, you can apply for your visa online, using the Immigration New Zealand facilities on campus. Our friendly staff at Student Administration will be able to assist you.

Medical and travel insurance

International students (including group students) must have appropriate and current medical and travel insurance while in New Zealand

All New Zealand universities, including Lincoln University, endorse the insurance plan known as Studentsafe-University. You can read more about the policy, premiums and contact details for claims here: www.lincoln.ac.nz/insurance

If you opt to purchase compliant insurance from an alternative approved provider, you must make sure that the policy expiry date is valid for the period of your student visa, and the policies are approved by Lincoln University.

Eligibility for health services

Most international students are not entitled to publicly-funded health services while in New Zealand. If you receive medical treatment during your visit, you may be liable for the full costs of that treatment. Full details on entitlements to publicly-funded health services are available through the Ministry of Health, and can be viewed on its website: www.health.govt.nz



Student Administration can help you with:

- Student visa applications and renewals
- Enrolment issues
- Medical insurance.

Work rights

International students studying at undergraduate and postgraduate programmes are eligible to work up to 20 hours a week, and full time during holidays. Full details of work rights during study and eligibility to apply for post-study work visa can be viewed at:

www.immigration.govt.nz

Refund of student fees

To be eligible for a refund of tuition fees, you must withdraw no later than 21 days after the first day of a full semester, or five days after the start of English Language Programmes or Summer School.

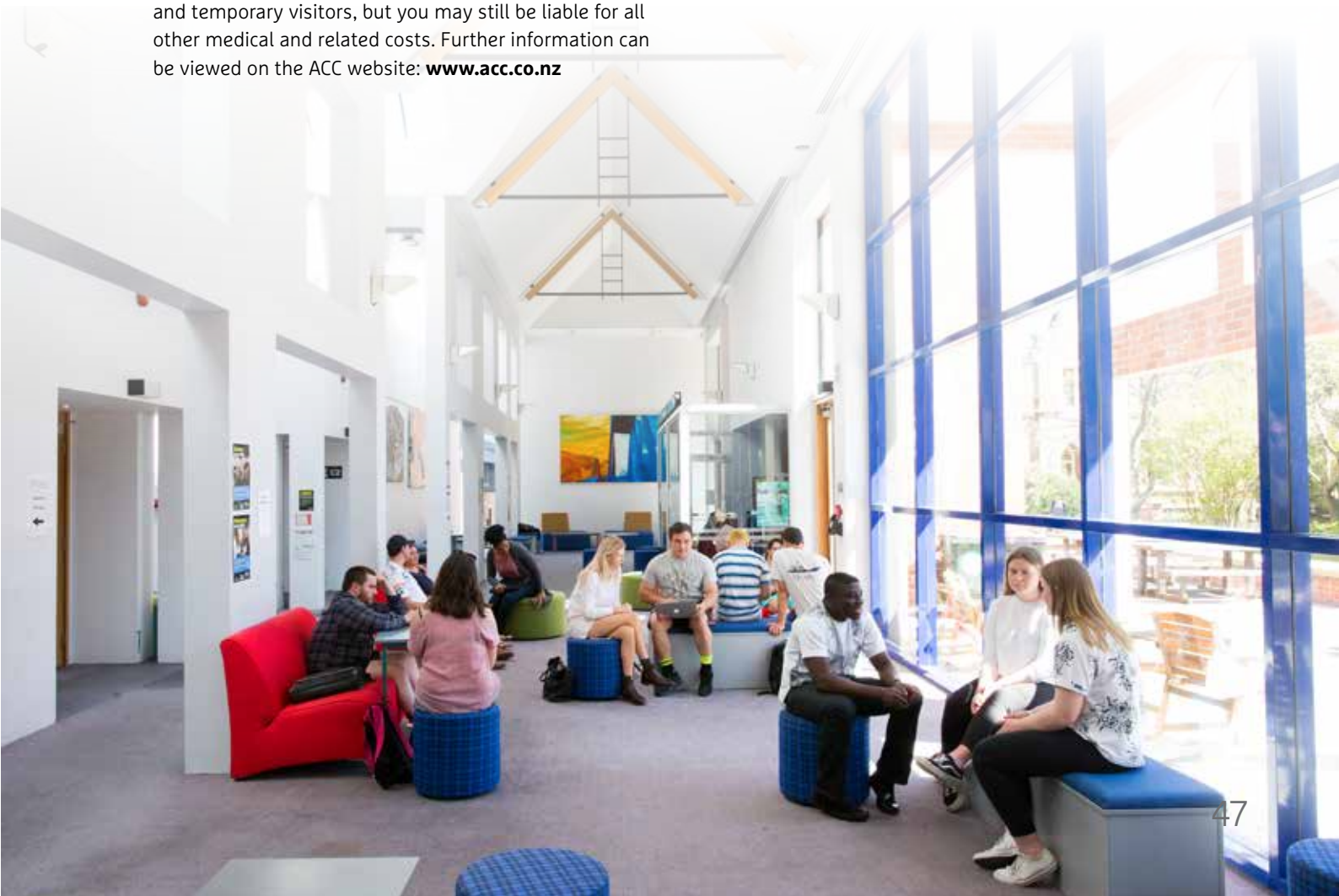
A refund fee of NZ\$1000, including GST, will be charged to all international students who request a tuition fee refund as a result of a semester cancellation or withdrawal, or transfer to another educational institution. This refund fee will also be charged to students who request a refund but have not enrolled or registered.

For details of the full policy, please visit:

www.lincoln.ac.nz/ISTRP

Accident insurance

The Accident Compensation Corporation (ACC) provides accident insurance for all New Zealand citizens, residents, and temporary visitors, but you may still be liable for all other medical and related costs. Further information can be viewed on the ACC website: **www.acc.co.nz**



Our Liaison staff

In most instances, our Liaison staff will be your first point of contact. They are here to answer any questions you may have about enrolment or life at Lincoln University, and can provide you with the information you need.



Julian Becker
International Manager

Julian is the key contact for Africa, Europe, North America, Latin America and the Middle East.

E: julian.becker@lincoln.ac.nz



Jeff Sun
Director of Greater China

Jeff is based in Shanghai and is the key contact for China, Taiwan and Hong Kong.

E: jeff.sun@lincoln.ac.nz



Annie Goh
International Manager

Annie is the key contact for South East Asia and South Asia.

E: annie.goh@lincoln.ac.nz



Sheetal Sharma
International Recruitment Officer

Sheetal handles all student applications.

E: sheetal.sharma@lincoln.ac.nz



Patrick Yeung
International Operations Manager

Patrick is the key contact for Korea, Japan and New Zealand.

E: patrick.yeung@lincoln.ac.nz



Jaime Shone
Student Engagement Manager

Jaime leads the Domestic Liaison team.

E: jamie.shone@lincoln.ac.nz

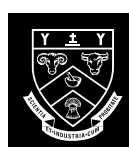
>> CONTACT



INTERNATIONAL TEAM

E: international@lincoln.ac.nz

P: +64 3 423 0000 (International)



DOMESTIC LIAISON TEAM

E: land@lincoln.ac.nz

P: 0800 10 60 10

03 423 0000

LINCOLN UNIVERSITY

New Zealand's specialist **land-based** university

ATTRACTS
RURAL &
URBAN
STUDENTS



319

#

IN QS WORLD UNIVERSITY
RANKINGS.

Lincoln jumped
24 places from
last year, placing
in the top
of universities worldwide.

1-2

%



OUR 2016

GRADUATES

93

%

are employed or
in further study*

CONSISTENTLY

HIGHEST

EMPLOYMENT
RATE OF ANY NZ
UNIVERSITY**



ASSET VALUE

\$275m

TOTAL STUDENTS
2,649



TOTAL STAFF
594

As on 1st Oct 2017

OPERATING
NB: 3m+
SURPLUS

Total Revenue
\$121m



OUR STUDENTS



Domestic

Māori

International

1920

151

1212



WHERE HAVE
OUR 2016
GRADUATES
BEEN EMPLOYED?*

82

%

within New Zealand

Overseas*

18

%



www.lincoln.ac.nz

0800 10 60 10 in New Zealand

+64 3 423 0000 international



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We have range of other publications
and resources available for your
reference, visit

www.lincoln.ac.nz/brochures

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