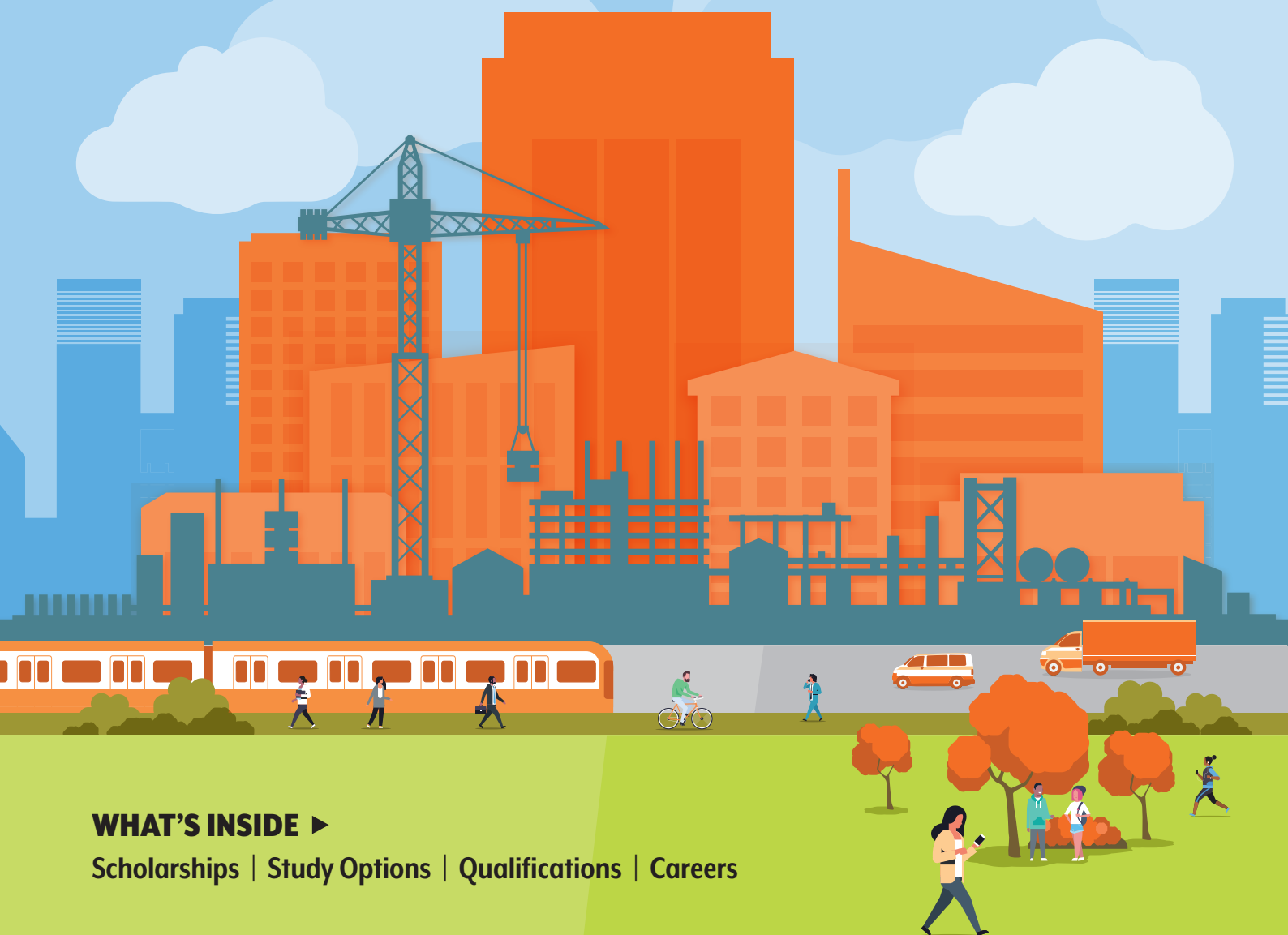




# DO YOU WANT TO **CARVE YOUR OWN FUTURE?**



## **WHAT'S INSIDE ►**

Scholarships | Study Options | Qualifications | Careers



“

*Graeme loved supporting young people along their life and career journeys encouraging them to aspire to new challenges; Keystone Trust has continued his work.”*

**Binty Bringans**  
FOUNDING TRUSTEE







# **TŌ MANA** **YOUR SUCCESS**

# **TŌKU MANA** **OUR SUCCESS**

Founded in 1994, Keystone Trust, has been supporting rangatahi - young people - who have a passion for construction and property but perhaps don't have the financial and networking support to take the step into tertiary study. Our students study a range of disciplines at a variety of tertiary providers (see page 10) with the goal of a professional leadership career in either sectors.

The Trust was established as a legacy to acknowledge the life of Graeme Bringans who died suddenly at 46 years. The son of Timaru Salvation Army officers, Graeme started working when he was 15 years old as a carpark attendant in Wellington, and by his late 40's had listed two property development companies on the New Zealand Stock Exchange. Graeme loved supporting young people along their life and career journeys encouraging them to aspire to new challenges; the Trust has continued his work.

Today there are 200 alumni from our programme who are paving the way for rangatahi to follow. The Trust provides up to 12 three-year financial scholarships plus a first-year study buddy, a professional mentor in the second-year of study, site visits, industry engagement opportunities, and networking with our range of industry sponsors, workshops and online webinars, career guidance and paid work experience. We also provide three-year school leaver scholarships with sponsor companies, and there are several one-year scholarships for existing tertiary students.

Apply for a three-year Study Award now and take your future to the next level. We look forward to meeting with you and hearing your story.



# CARVE YOUR FUTURE

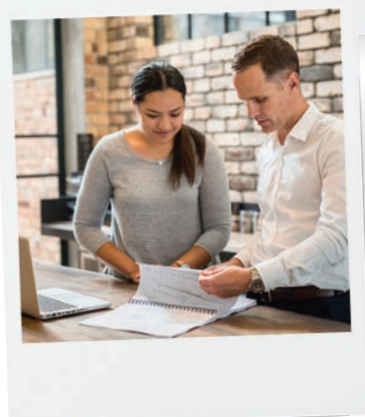
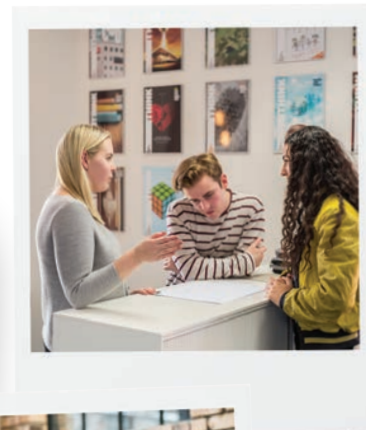
## WHAOWHAO TO APOPO

Whether you love to design or plan, inspect and analyse, lead people and manage projects, or solve problems with out-of-the-box thinking, the property and construction sectors have a range of exciting career opportunities for you to explore.

Carving your future in this massive multi-billion-dollar industry can see you making high-level decisions and using newfound skills that bring positive change in the lives of our people throughout Aotearoa New Zealand, and even around the world.

Maybe you'll design quality homes and choose which regions, lands, and communities to develop within, or negotiate legal terms to construct revolutionary buildings in small towns or big-smoke cities that make work, eat, life, and play, a great experience.

Our Keystone Trust alumni are thriving in this industry and shaping society through the next wave of residential and commercial buildings to enhance everyday interactions, connections, and experiences.  
**You can do this too!**





A group of students, mostly young adults, are standing in a line outdoors. They are wearing high-visibility safety vests in yellow and orange. In the background, there is a modern building with large glass windows and a blue sky with some clouds. The students are looking towards the right side of the frame.

“

*“I am able to learn about sustainable and affordable buildings and give back to the community with this knowledge.”*

—  
**Anntonina**  
KEYSTONE ALUMNI  
2017 STUDY AWARD





# **ACHIEVING YOUR DREAMS WITH OUR SCHOLARSHIPS**



# WHAT COULD RECEIVING A KEYSTONE SCHOLARSHIP MEAN TO YOU?

Apply now for a Keystone Trust Study Award, school leaver or tertiary student scholarship and you could receive these benefits:



## OUR KEYSTONE SPONSOR WHĀNAU

### KEY SCHOLARSHIP PARTNERS



### SCHOOL LEAVER PARTNERS



### SPONSORS



### SUPPORTERS

Baker Tilly Staples Rodway   CoreNet Global NZ   JBWere   NZ Green Building Council   New Zealand Institute of Building  
Property Council New Zealand   RobLawMax   SWR Group   The Clarity Business   TupuToa

## MEET some of our STUDENTS

“

***“I learnt the importance of engineers and realised they are the foundation of our society: past, present and future. Keystone has been a huge part of my overall university experience.”***

—

### CHRISTINA

KEYSTONE STUDY AWARD RECIPIENT 2021

BACHELOR OF ENGINEERING • UNIVERSITY OF AUCKLAND

My family comes from a refugee background, and we live on a single income.

Ever since I was a toddler, I have always had a fascination with structures and buildings. It started with drawings of houses and designs of my dream room. Fast forward ten years and I thought I wanted to study architecture until I learnt what engineering was all about. I learnt that it was much more than just software design or being a car mechanic, it was about everything around us - every object and every form of transport. That's what sparked my interest in civil engineering. I learnt the importance of engineers and realised they are the foundation of our society: past, present and future.

Keystone has been a huge part of my overall university experience, plus all the site visits and events Keystone organises really helps you to feel a part of the industry as they introduce you to sponsors and supporters. I think the best thing about Keystone is all the other scholarship recipients. Everyone supports each other and through meeting the other students I was introduced to a part time role for Pragmatix. Working for them is helping me build up my practical hours which is a requirement for my degree. I have already learnt so much from being there and it has provided another perspective into the construction industry.







## SAMUEL

KEYSTONE STUDY AWARD RECIPIENT 2020

BACHELOR OF ARCHITECTURE AND FUTURE ENVIRONMENTS • AUT

During high school, I developed an interest in human behaviour, the environment and how these relate to construction and design. I am studying architecture because I want to help design well functioning spaces that benefit people and the environment. I also have a passion for the Māori language and tikanga, so have been studying Te Reo at AUT as well.

Growing up it was just mum, my sister and me. My mum was supporting us on a single income and university study was going to be difficult to afford.

Keystone Trust has been everything I've needed as a young professional. I'm more equipped to contribute to the industry because of the time and money they have invested in me. I have learnt (and am still learning) strong social skills, time management and what it means to have integrity. I've been given the chance to lead and help those on a similar path to me too. An opportunity I was grateful to recently receive through Keystone was an introduction to the team at DCF Management. In the short time I've been there, I've been able to see and learn things about project management that will help me become a better architect. It's great to have a different perspective on the industry and to see how I can reduce problems for those I work with in my future as an architect. Opportunities like that don't come around that often and the investment Keystone makes into young people's futures is amazing.

“

***“Growing up it was just mum, my sister and me. My mum was supporting us on a single income and university study was going to be difficult to afford. Keystone Trust has been everything I’ve needed as a young professional. I’m more equipped to contribute to the industry because of the time and money they have invested in me.”***

# WHERE CAN I STUDY?

Keystone Trust supports students considering study in any of these programmes at the following tertiary providers.

## North Tec WHANGAREI

- Diploma in Architectural Technology

## The University of Auckland AUCKLAND

- Bachelor of Property
- Bachelor of Engineering (Hons)
- Bachelor of Urban Planning
- Bachelor of Architectural Studies
- Bachelor of Laws

## AUT University AUCKLAND

- Bachelor of Engineering (Hons) - Architectural Engineering
- Bachelor of Engineering (Hons) - Construction Engineering
- Bachelor of Engineering Technology
- Bachelor of Spatial Design
- Bachelor of Architecture and Future Environments

## UNITEC AUCKLAND

- Bachelor of Construction
- Bachelor of Architectural Studies
- Bachelor of Landscape Architecture

## University of Waikato HAMILTON

- Bachelor of Engineering (Hons)
- Bachelor of Environmental Planning

## Wintec HAMILTON

- Bachelor of Engineering Technology
- Diploma in Construction - Quantity Surveying

## Massey University AUCKLAND, PALMERSTON NORTH & WELLINGTON

- Bachelor of Business (Property)
- Bachelor of Construction
- Bachelor of Design (Hons) - majoring in Spatial Design
- Bachelor of Resource and Environmental Planning

## Open Polytechnic DISTANCE LEARNING

- Bachelor of Engineering Technology

## Victoria University of Wellington WELLINGTON

- Bachelor of Architectural Studies
- Bachelor of Building Science
- Bachelor of Landscape Architecture

## WelTec WELLINGTON

- Bachelor of Engineering Technology

## University of Canterbury CHRISTCHURCH

- Bachelor of Engineering (Hons)

## Lincoln University CHRISTCHURCH

- Bachelor of Land and Property Management
- Bachelor of Landscape Architecture

## Ara Institute of Canterbury CHRISTCHURCH

- Bachelor of Construction
- Bachelor of Engineering Technology
- Bachelor of Architectural Studies

## Otago Polytechnic DUNEDIN

- Bachelor of Architectural Studies
- Bachelor of Construction
- Bachelor of Engineering Technology

## The University of Otago DUNEDIN

- Bachelor of Surveying

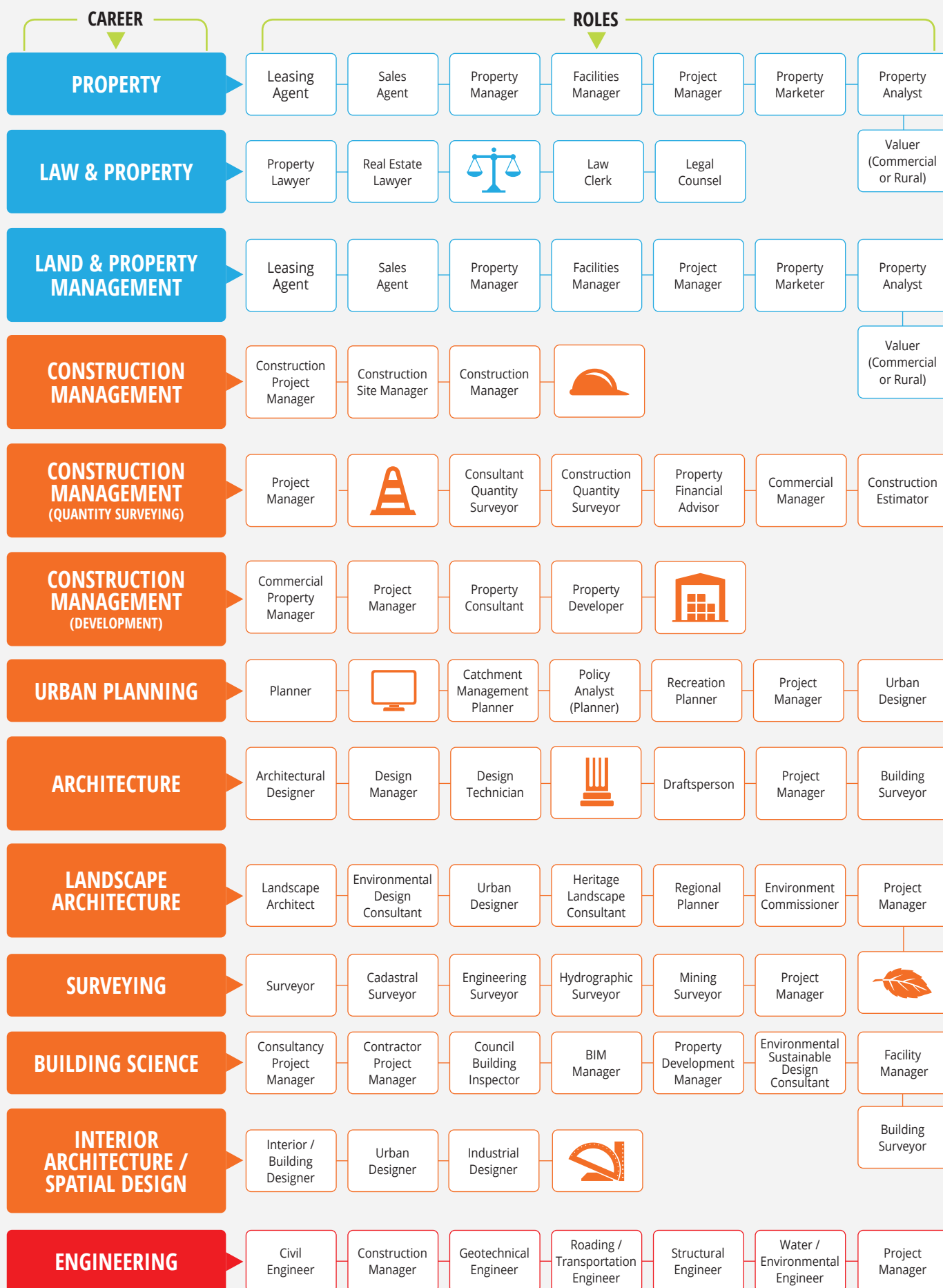
## Southern Institute of Technology INVERCARGILL

- Bachelor of Architectural Technology
- Bachelor of Construction
- Bachelor of Engineering Technology
- Bachelor of Applied Management - majoring in Project Management





# CAREERS ROADMAP



MBIE occupation outlook categories: **SERVICE INDUSTRIES** **CONSTRUCTION & INFRASTRUCTURE** **MANUFACTURING & TECHNOLOGY**

## MEET some of our STUDENTS

“

*“I always loved the process of constructing projects and seeing them completed. I am not the most ‘hands on’ person, yet I’ve realised I love the complexity that goes into building even the simplest projects.”*

—

### ALLEN

KEYSTONE TRUST + C3 CONSTRUCTION  
SCHOOL LEAVER SCHOLARSHIP RECIPIENT 2021

BACHELOR OF CONSTRUCTION • MASSEY UNIVERSITY (ALBANY)

In the long term, I plan to create wealth, not only for myself but for my family. I have a big family, with eight people in our house, my mum is an immigrant and works long hours in the hospital as a receptionist, so money has always been tight.

During school, I always loved the process of constructing projects and seeing them completed. I am not the most ‘hands on’ person, yet I’ve realised I love the complexity that goes into building even the simplest projects. I believe construction management is right for me because although there is a lot of technical stuff, it’s actually all about interpersonal relationships and communication skills. I genuinely like talking to different people and being able to listen to their perspectives and find solutions.

Being the recipient of the Keystone Trust and C3 School Leaver Scholarship meant I didn’t just get a three-year scholarship, I have also been given paid work experience which is so relevant to my studies with C3 Construction. I have also had a mentor along my journey so I can see my long-term goals starting to come to reality.







## SKYLAH

KEYSTONE TRUST + KIWI PROPERTY  
SCHOOL LEAVER SCHOLARSHIP RECIPIENT 2021

BACHELOR OF PROPERTY + BACHELOR OF LAWS (CONJOINT)  
UNIVERSITY OF AUCKLAND

NGĀTI KAHUNGUNU KI RAKAIPAAKA

Given my life circumstances, this scholarship has lifted a huge financial burden off me and my whānau. I come from a whānau of five siblings, my parents live in different cities, and in my last year at high school I was flatting with my aunty.

I am studying a Bachelor of Property and Bachelor of Laws conjoint as I have a passion for learning all I can about how to use this knowledge to help my whānau. I am of Māori and Cook Islander descent, and know that education can empower my people by creating better options and choices. Education closes the unemployment gap, and understanding how land and property works means my whānau and iwi will have a place to call 'home'.

Keystone Trust has been a huge part of my tertiary journey – apart from the financial help, the best thing that Keystone offers are the regular check-ins. Their advice helps me get through the day-to-day struggles I face.

“

***“I am studying a Bachelor of Property and Bachelor of Laws conjoint as I have a passion for learning all I can about how to use this knowledge to help my whānau.”***

—

# MY FIRST DAY OF STUDY



## SOPHIE

KEYSTONE STUDY AWARD RECIPIENT 2019

MASTER OF ARCHITECTURE • VICTORIA UNIVERSITY OF WELLINGTON

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I had so many questions racing through my head on the lead up to my first days at university. How hard is it going to be? Will I enjoy it? Am I studying the right thing? Second guessing all of my decisions.

I remember being so anxious thinking about whether I had got the times and classes right. But when my first day did arrive I remember feeling like I belonged. The hustle and bustle of the students and the inspiring words from the lecturers made me feel like I was doing the right thing. It was definitely going to be a journey, but once experiencing snippets of tutorials and lectures, I knew I wouldn't want to be doing anything else. I loved the balance of creative and logical thinking. I came to realise that we had the freedom to be as whacky and creative as we wanted. Something very different from high school.

I also had something that other students didn't have. The support and backing of Keystone Trust. Knowing that they believed in me, pushed me to overcome my initial fears.

Currently, I am studying my Master of Architecture and I am still to this moment passionate about what I'm doing. I'm not saying it's been smooth sailing; university is definitely a rollercoaster ride with many many ups and downs. Keystone has been with me throughout this entire journey and I have a feeling they are going to be with me for life. Some of the things they have done for me include regular check-ins, site visits, providing me with the opportunity to connect with others to help with my assignments, workshops, financial support, personal advice and more. Keystone has created a positive ripple effect in my life, and provided a solid foundation of support for me.





“

*“I remember being so anxious thinking about whether I had got the times and classes right. But when my first day did arrive I remember feeling like I belonged.”*

---



“

*Ko Manawaru te maunga  
Ko Arai-Te-Uru te awa  
Ko Manutuke te marae  
Ko Rongowhakaata te iwi  
Ko Tamati Parker ahau  
Tihei mauri ora*

---







# 20 YEARS IN THE INDUSTRY

## TAMATI

STUDY AWARD RECIPIENT 2004

DIRECTOR, C3 CONSTRUCTION • TRUSTEE, KEYSTONE TRUST • SPONSOR • EMPLOYER

**Tamati is a director of a large property group who are smashing it in the building construction industry, and he's also a Keystone Trust Study Award alumni.**

I grew up in Manutuke, south of Gisborne, and the eldest of five tamariki, raised by a single mum on the benefit.

We didn't have much, but we were lucky to have whānau around who loved and supported us. I faced a lot of challenges growing up. The separation of my parents hit me hard, as did the loss of my younger sister. I lived with my grandmother from the age of fourteen, supporting her in her older years; although she was probably the one doing all the supporting.

I also lacked confidence in school even though I had all the academic ability. Looking back now, I see that I held myself back. I was too scared to put my hand up in class, too scared to put myself out there for fear of being wrong. I let a lot of opportunities pass by. So, when it came time to apply for tertiary study and scholarships, I almost didn't bother.

Luckily for me, my high school career advisor Craig Wilkie, provided the support and encouragement needed to complete scholarship applications. I look back at this moment when Craig encouraged me to apply for a scholarship. My life would've been so different if Craig hadn't provided that support and if I hadn't accepted his advice and taken the leap to apply for the Keystone Study Award.

Keystone really is a game changer. The Keystone Study Award offers more than just scholarship money. The networks and other wrap around support you're given are incredible. Through this opportunity, I've worked in some of the best companies and on some of Aotearoa New Zealand's biggest projects. And a lot of it is because of Keystone.

Today, I'm a Director of C3 Construction, a company I started with a couple of mates from uni. We also started launching a property development company, and a building maintenance company. Overall, we have 40 staff across the property investment, development, construction, and maintenance industries.

We're also proud sponsors of Keystone Trust and I'm a trustee on the Board. We love employing Keystone students and alumni and being part of the Keystone whānau.

If I could share anything with a young person today it would be:

- ***Put yourself out there. Say yes. It's hard, but worth it.***
- ***Accept help from others. Nothing great was ever done alone.***
- ***A journey of a thousand miles begins with a single step, but YOU HAVE TO take that step.***

You don't have to have your whole life mapped out now. In fact, I reckon it's better if you don't. All you have to do is take the first step, then the next one, then the next one. You'll be surprised where it takes you.



## WHAT IS A PROPERTY LAWYER?



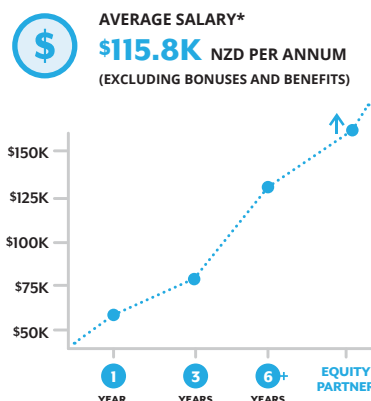
Property lawyers are essential players in the property industry, their niche skills means that they're highly sought after.

Specialists in property agreements, these lawyers understand the fine print, manage the legalities and keep clients secure when legal laws change or new opportunities arise.

These professionals coordinate, write, implement, and complete agreements that protect the full lifecycle value of property, assets, and investments for businesses, and people.

Keystone Trust alumni, Josh is a partner at legal firm Lane Neave. Josh received a Study Award in 2004. When asked what the best thing is about his current role now, he says:

*"I thrive on achieving tangible outcomes for my clients - starting with a blank bit of paper and finishing with a completed project. I also like working with a large number of technical experts and being able to travel widely for work."*



## WHAT IS A PROJECT MANAGER?

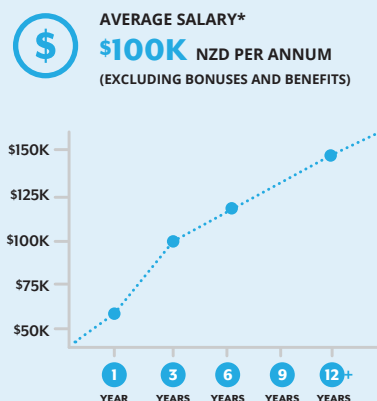


Project Managers are responsible for the success of a construction project. They oversee every aspect, including the planning, execution, monitoring, control and closure. Project Managers ensure that timeframe targets and budgets are met.

Additionally, it's important that these professionals have great communication and people skills.

Keystone Trust alumni, Cynthia, who received a Study Award in 2009, is a Project Manager. She describes her job as:

*"A project manager is the person that connects everything on a project. You talk to the architects, the engineers, the quantity surveyors and the contractors. When a client wants to develop a project, we help make it all happen and we figure out who needs to work with them, like builders and plumbers."*



\*Data for salaries sourced from Hays Salary Guide and careers.govt.nz

## WHAT IS A SURVEYOR?



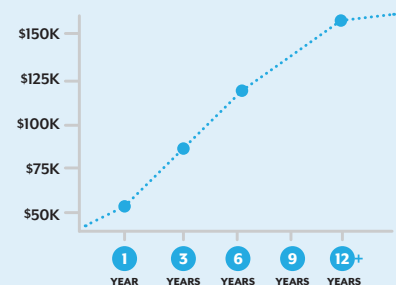
A land surveyor is responsible for carrying out the review of land using technical equipment to ensure it is suitable for a construction project to take place.

In its simplest form, surveying is the science of measurement and positioning. Surveyors are used for several reasons, from legally defining property boundaries and subdivisions, to setting out structural components on a large construction project.

Caleb, Keystone Trust alumni 2017, is a surveyor, and when asked what his favourite thing about the job is, this is what he has to say:

*"My favourite part about my position is the variety of jobs that I am involved in on any given week. I never find myself bored, and I am always learning something new. Because I had a lot of practical hours as part of my degree, I have found the transition to work relatively painless – though there is always more to learn."*

**AVERAGE SALARY\***  
**\$95K** NZD PER ANNUM  
 (EXCLUDING BONUSES AND BENEFITS)



## WHAT IS AN URBAN PLANNER?



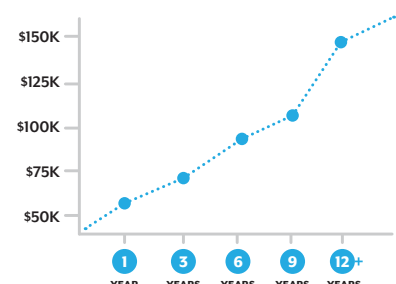
An urban planner is someone who develops plans and programs for the use of land. They use planning to create communities, accommodate growth, or revitalise physical facilities in towns, cities, counties, and metropolitan areas.

Career paths are diverse, and can focus on a range of issues such as how to manage land, transport networks, freshwater systems, and coastlines. A planner could also become a strategist looking at the direction of how a city will grow over the next 50 years.

Keystone Trust alumni Brendan, who received a Study Award in 2016, is passionate about his role and when asked why he chose this pathway he says:

*"I have a passion for the natural environment and want to help our cities, communities and the development sector shift into more sustainable practices. Planning looks at the big picture and seeks to solve 'wicked problems'. Being a planner means balancing the need for growth and economic development with social, environmental, and climate justice."*

**AVERAGE SALARY\***  
**\$90K** NZD PER ANNUM  
 (EXCLUDING BONUSES AND BENEFITS)







# KEYSTONE TRUST



“

**APPLY NOW!**  
*My story could  
be your story.*

**Te Kitohi**

KEYSTONE ALUMNI 2021  
BACHELOR OF CONSTRUCTION  
NGĀRIKI KAIPUTAHĪ + NGĀPUHI

## MEET THE KEYSTONE TRUST TEAM

**Amanda Stanes**  
GENERAL MANAGER

**Felicity Rosenberg**  
STUDENT & OFFICE ADMINISTRATOR


**Louella Mancer**  
MARKETING & EVENTS MANAGER



*Felicity, Amanda & Lovella*

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