

FOSTER HOPE CHARITABLE TRUST ANNUAL REPORT 2021/2022



FOSTER HOPE CHARITABLE TRUST

Legal Name of Entity:

Foster Hope Charitable Trust

Entity Type and Legal Basis:

Foster Hope is a charitable trust incorporated under the Charities Act 1957.

Registration Number:

CC43568

Postal Address:

557 Mangakaretu Road, RD 2, Kerikeri, 0295, Northland,
New Zealand

Contact:

0274 887714

www.facebook.com/fosterhopenz

www.fosterhope.org.nz

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CHAIRPERSON'S REPORT

This has certainly been a year with many challenges for everyone. Thank you so much to everyone who has given us their time, their donations, their love and no doubt, due to many hours in lockdown, the many crafted gifts which have found their way to us. You have all made a difference in the lives of so many children and young people in care.

With lockdown restrictions in place, we cut back on the number of people involved with our pack making days and decided not to do big Pyjama and Christmas gift drives as we knew that many families would be struggling financially. What we weren't expecting was just how generous everyone was, and we collected a record amount of cash donations which allowed us to purchase the exact sizes of pyjamas and gifts that were needed in our communities.

There were also considerable fluctuations in demand, from very quiet periods of time over lockdown to times of extreme busyness at other points throughout the year.

As per the most recent statistics released as at 31st March 2022 there were 4,800 children and young people in the care and protection of Oranga Tamariki. We are very much aware, however, that this number may not reflect so many children within our communities who are in the care of their grandparents or whanau.

We will continue to monitor what is needed and how we can best support the children in care around the country.

Thank you again to everyone who has helped to ensure that every child in care knows that their community cares about them, you are all amazing people with hearts of pure gold.



Louise Burnie – Founder

Chairperson

Foster Hope Charitable Trust

FOSTER HOPE STRUCTURE

Our Values

- ♥ Hope for something better
- ♥ Love without boundaries
- ♥ Support without judgement
- ♥ Kindness within communities

Our Mission

Foster Hope Charitable Trust believes that every child in foster care deserves to know that their community cares about them.

We demonstrate this by providing them with a backpack of essential items, they are a symbol of our support and love for both the children and their caregivers. Many of these children arrive at their new placements with little more than the clothes on their backs.

Our backpacks bring a little hope into what is a very stressful time in their lives.

Entity Structure:

Foster Hope Charitable Trust has branches throughout New Zealand from Kerikeri in the Far North to Dunedin in the South Island.

During this year we have had two of our regional branches merge with other branches due to co-ordinators moving on. These branches within the Waikato and the West Coast regions are now supported by Auckland and Christchurch respectively.

Our management board consists of

- Chairperson and Auckland Co-ordinator - Louise Burnie
- Treasurer and Northland Co-ordinator - Debbie Sutcliffe
- Secretary and Wellington Co-ordinator - June Matthews

and along with other board members

- Christchurch Co-ordinator - Ngarie Worsley
- Otago Co-ordinator - Juanita Willems
- Marlborough Co-ordinator - Leonie McLachlan

Due to the geographical spread of the branches throughout New Zealand we meet on a regular quarterly basis over virtual meetings and throughout the year via email or phone.

WHY DO WE EXIST

Foster Hope Charitable Trust was established in 2010 by two ladies, Louise Burnie and Sam Weir. Sam was a foster mum and knew first-hand what it was like for a child to arrive in the middle of the night with little more than the clothes on their backs. From those early days and over the preceding years' thousands of backpacks have been sent out to children entering into care.

Foster Hope supplies the younger children with a backpack of personal items, a duffle bag for teenagers and we also supply Flat packs for children who are aging out of care into their own flats. These have proven to be very successful helping young adults with day to day items needed when they are leaving care for the first time.

Main Sources of Cash and Resources

Foster Hope Charitable Trust relies on the generosity of their communities for monetary and physical donations/koha. All physical and monetary items stay within the region in which they are donated unless there is a need in another region and items can be shared.

Throughout this year we have received grants from the Northland Community Foundation for the Northland branch, to help with providing the "Essentials for our Backpacks" initiative, e.g. underwear and towels. A grant was received from Hasbros to help purchase Edmonds Cookbooks For Flatters for our older teenage duffles and Flat packs. A grant from Bapcor helped us to purchase Faber Castell colouring pencils and pencil sketch sets making a great addition to our 'Kia Kaha' Journals. For the last seven years our Wellington branch has received a grant from the Nikau Foundation, and this has helped to purchase general items for our backpacks/duffles.

We only ever apply for grants that fall within our ethical remit, which is not from the proceeds of gambling.

We are always looking at keeping our overheads to a minimum, this year our overheads were only **2.2%** of our expenses.

We are always extremely grateful for all the physical donations we receive over the year.

Sadly, this year we lost one of our amazing supporters "Santa" who over the years' has donated hundreds of wooden toys to our charity and many other charities within New Zealand. His incredible wooden log trucks and tractors were amongst numerous types of toys he supplied not just at Christmas but throughout the year. We will miss him dearly.



Main methods to raise funds

This year we were honoured to be the charity of choice for the Chemist Warehouse Super Rugby Highlanders Game, which meant Foster Hope Otago was presented with a considerable cheque to support all of the amazing work done in their region.

We are always extremely grateful throughout the country for the ongoing support of our regular donors. Whether it is a monetary or physical donation it allows us to continue to give to children in care in our communities.

Reliance on Volunteers

Foster Hope Charitable Trust relies ***entirely*** on volunteers to co-ordinate the branches in their regions. Everyone involved in Foster Hope from the management board and regional co-ordinators are all volunteers.

We could not exist if it wasn't for the tireless hours our volunteers put in to making sure children in care know that they are loved.

Volunteer Awards

The efforts of Juanita Willems, our Otago branch co-ordinator and her band of volunteers and supporters were recently recognised when Foster Hope Otago won the Volunteer Group of the Year category at the 2021 Dunedin Volunteer Awards.

Juanita was not only a recipient of this award but she also received Kiwibank's Local Hero Medal along with Rotary Paul Harris Fellow award for services to her community.

Juanita is an exemplary example of one of our amazing branch co-ordinators who does an incredible job for children in care in the Otago region despite her own personal disabilities, Juanita is blind.



"As one person I cannot change the world, but I can change the world for one person."

STATEMENT OF SERVICE PERFORMANCE

"Foster Hope Charitable Trust believes that every child in care deserves to know that their community cares about them."

Description of our Outcomes:

Outputs	2021/2022	2020/2021
Number of Backpacks	2,607	3,260
Number of Flat packs	182	130
Pyjamas	5,271	7,197
Camps	41	3
Volunteer Hours	3,436	3,147





BRANCH HIGHLIGHTS – NORTH ISLAND

NORTHLAND

We know that it has been a particularly challenging time for everyone, whether it be businesses or families trying to make ends meet so more than ever we THANK YOU for your support over the last year.

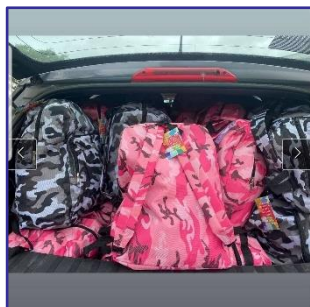
The physical donations from our PJ Drive and Christmas Gift Drive have thus been, understandably, lower than previous years (but we have been very lucky to have extra financial support which has filled the gaps).

We couldn't do what we do without the continuous support of our incredible drop off points who are always more than willing to collect items on our behalf, Puttsgreen Florist in Kerikeri, Mitre10 in Waipapa, Bridgestone Tyre in Kaitia, Rentals & Co in Whangarei, GMS Parts in Dargaville and Bloomfields Garden Centre in Taipa.

'The Orchard' in Whangarei, Northland Document Solutions, Huanui College, Kamo Girls Brigade, GMS Parts in Dargaville have all helped out with our Christmas Drive this year which was wonderful.

The amazing ladies at the BOI Social Club are incredibly generous throughout the year with their social lunches and raffles, which accumulates in a fun Christmas party at the end of the year. We were extremely grateful for a Grant from Northland Community Foundation towards "Providing the Essentials" within our backpacks, helping with the costs of underwear, towels, etc.

We are always so grateful for the wonderful community groups supporting us, a huge thank you to Beanies for Babies NZ 2019 for their numerous boxes of knitted goodies, Because Someone Cares for their knitted slippers and socks and Bald Angels Kerikeri for their wonderful donation of pyjamas.



AUCKLAND

We held our 4th Purple Hope Day on the 11th of April with nearly 400 guests coming along to the Auckland Zoo for a very special day. This was our biggest event to date and was a huge hit with the families.

Our Pyjama Drive saw a boost in donations as people were able to get out and shop once again. Luckily the Kristin School class who had decided to make us some amazing "no sew" blankets had managed to get to the shops before the August lockdown and made an enormous pile of these when they couldn't attend school.

We ran a highly successful Christmas gift drive and were able to share our excess gifts with our Northland branch who were struggling with supply chain issues at their local shops. We didn't realise it at the time, but this would be our last Christmas drive with Santa who has been so incredibly generous with his wooden toys over the years.

We had a surge on our Flat Packs towards the end of the financial year so we're happy to have been able to support so many teenagers leaving foster care.

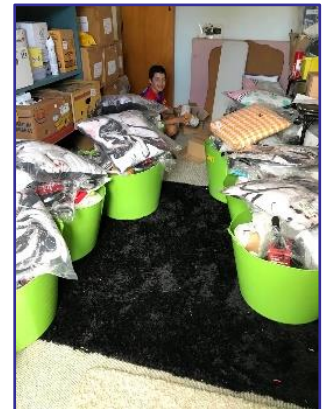
Thank you so much to everyone who has contributed this past year, it hasn't been easy, but you've made a difference to so many children in care.



AUCKLAND - FLAT PACKS

This year we have completed our usual flat packs for the Dingwall Trust. Louise sent a reminder email out in March to Agencies advising about the Flat Packs and we received such a response within a week. With the help of Dianne and my grandson Hudson we made up a total of 64 Flat Packs: Dingwall Trust x 12 in May, Dingwall Trust x 11 in December, Homai Te Whakapono x 5 in March, Westgate OT x 15 in March, Takapuna OT x 5 in March, Grey Lynn OT x 6 in March and Youth Wise West x 10 in March. We have purchased all stock from financial donations received. Each Flat Pack costs around \$150.

A highlight of our year was the young man below showing us how grateful he was to receive one of our Flat packs and just how needed and necessary they were to him transitioning out of care.



AUCKLAND - CRAFTS

This year we were impacted by Covid lockdowns which restricted our ability to get items donated and delivered to where they are needed.

We received knitting and quilts from regular donors and are so grateful for their continued support. Thank you to the residents at Summerset in Ellerslie who generously donated quilts, knitting and toiletry items on a regular basis.

I did deliveries of quilts and knitting to Oranga Tamariki in Papakura, Henderson, Onehunga, Otara, Takapuna, Manurewa & Panmure, plus LifeWise & IOSIOS Manurewa.



WAIKATO

After seven years at the helm, Mirjam Sole stepped down from her role as our Waikato co-ordinator in October. We would like to thank Mirjam, who has made an enormous difference to the lives of so many children in her region from providing backpacks, pyjamas and Christmas gifts to arranging special fishing day trips for children in care. She has put together the bulk of our toiletry packs for the Auckland region this past year which was a huge help.

Louise, who looks after the Auckland branch has taken over the day to day running of the Waikato branch and works very closely with Linda from Kids in Need Waikato, who provides similar support for children in care. We redirect physical donations to Linda and help them financially where needed.

Thank you to everyone who has been involved with the Waikato branch over the year, your support is very much appreciated.



WELLINGTON

The 2021-2022 year was a quieter one for the team in Wellington. Every time we started to get some momentum Covid would come knocking at the door again, and then June welcomed a second baby, Luke into the family. With a new baby and Covid still around, we tried to keep things fairly quiet and just worked with a small team of volunteers to keep things ticking over.

Requests from agencies were also very quiet, we think largely due to Covid, and some of their own staff limitations. We have noticed everything ramping back up in 2022 so think this was just a temporary quiet patch. However, generosity from the Wellington community was anything but quiet, and we had another bumper year of people donating with love. Knitting, patchwork quilts, soft toys, pyjamas, toiletries, you name it, we got it donated! It is so heart-warming to see that even when times are tough, the community still pulls together.

Our very own Christmas Carol donated her garage and time at Christmas, which we turned into Santa's Grotto, and we had an unbelievable number of presents donated, with social workers turning up almost hourly some days to collect. Thanks to everyone's generosity we were again able to send out about 1000 gifts, which we know spreads a lot of cheer with some of those that need it the most. We can't say thank you enough to Carol for the hard work she put in helping June to get out all those gifts out in time. And we'd really like to acknowledge some of those businesses that support us with this year after year, like Headstart Hair, California Garden Centre, Palmers Garden Centre in Miramar, Capital E, Neos, City Fitness Lower Hutt, Bastian Wardrobes, F45 Petone, Wellesley College, Ropata Health and Upper Hutt Health Centre.

TradeMe once again included us in the Kindness Store, and it was really fantastic to receive so much support through this again. Over \$23k worth of items was donated through this, and then another \$4,550 was donated by the TradeMe team at their internal staff party. Lily and June really enjoyed going to visit their special Kindness Store bus stop on Oriental Bay in Wellington – such a neat idea to promote the store.

EzyStor as always have been rockstars providing us with our storage units in Porirua, these are invaluable. As are the grants provided by Nikau Foundation, while times have been uncertain, it has been a relief to know we have some funds behind us to buy what is needed as quickly as we sometimes need to.

We are so lucky with our community support in the Wellington region and lower North Island, we may have some of the areas with the biggest need, but we also have the biggest hearts, and really appreciate all of the support and love that we are able to share with our young people in care.



BRANCH HIGHLIGHTS – SOUTH ISLAND

MARLBOROUGH

It's been another year of amazing generosity. During a time of struggle and hardship, those who could help were incredibly generous.

We have had lots of donations starting with Bayley's in Marlborough donating 30 plus Easter tins to put a smile on faces. The knitters from Nelson have been so busy that I've had to ask them to slow things down a little or take a little break.

I've had my storage shed donated by Smart Alliances and delivered by Hydralift Crane and Hiab. This has made such a difference to how organised everything is and how quickly I can get packs and clothing put together. Everything is now in one place and labelled making it so much easier.

There were a number of financial donations from Tim Miller Plumbing, St Vincent's Picton and Redwood Town School.

The Pyjama Drive went well even with the shortages, and we managed to provide pyjamas for everyone on the list.

Christmas this year was our biggest yet with 234 gifts going out. But with a lot more need came a lot more help and a massive amount of generosity. More businesses got involved and so many gifts were donated.

Thanks to the kind individuals and families as well as Winder and Co, Paula's Preschool, Revival Cafe, Renwick Preschool, Marlborough Roads, Defence Health Centre Woodbourne and Step to Growth.

This year seems to be speeding along with no sign of slowing and I'm looking forward to providing for the needs of our most vulnerable with the ongoing help of a very kind and giving community.



CHRISTCHURCH

2021-22 has had its ups and downs with lockdowns, government changes to funding for families and staff challenges for Oranga Tamariki. For Foster Hope CHCH it means loads of packs, flat packs, pj's and Christmas gifts were needed (around 1,500).

In Christchurch, we continue to work with groups like Tū Pono Mana Tanaga so that needs of the child/ren within the family structure are recognised and addressed with care and respect. This has meant sponsoring part of the cost for children to attend weekend wānanga and camps run with the sole focus of helping families address the needs, trauma, and challenges they are facing so that children are safe and get their needs met. The cost to help 20 children attend was similar to the cost we commonly pay to send one child to a camp via Oranga Tamariki for one week, so carers get a break. There is value in both but having been to a few weekend wānanga, in the past year, I believe the opportunity for change for the whole family is greater when they are given the opportunity to attend the wānanga.

Our support of Oranga Tamariki had been decreasing for children in state care but increasing for children in need and in temporary extended family or foster care. This has evened out with the current funding challenges that OT have. The needs of grandparents and kin/whānau involved in day to day care is generally fairly stable but still a huge need. The pj's and Christmas gifts are two ways that make a huge impact for this group in particular.

We have had loads more teachers and schools call because they have children in need that have OT involvement but might not be getting the funds to support or implement the changes needed. Poverty is a big challenge and if we can offer a backpack, lunch box and a few extras it often helps get a child to school.

Christchurch is now supporting The West Coast and we have some great local support there. We are also sending items regularly via OT social workers and locals who have been amazing, saving us thousands in transport costs.

The future looks bright for both branches as we have had many fantastic donations post lock down. Thank you to all our amazing donors and volunteers for making everything work so well in these ever changing times.

To end with the words that sum up the year from a young person. Who elaborated a little about the journey of the last 18 months...."You met me on the street waiting for my social worker to show up and you got me everything I needed because I had nothing. That hair brush meant everything to me! In the last year I have made lots of changes, so has my whānau. With the help of Tū Pono our family is no longer with OT and none of us are in care. We are a safe family now."



WEST COAST

After many successful years being an independent branch on the Coast and locally run, our West Coast branch has for now, returned to Christchurch. Thank-you to Anntoinette and Eli for leaving it in a healthy position moving forward.

We have had fantastic local support and continue to do so. The Pyjama Drive was successful with nearly 100 pyjamas distributed directly to carers via Bev in Buller. Many more pairs are being sent regularly to OT Greymouth.

Due to Covid only one Christmas party went ahead but we were able to distribute hundreds of gifts via social workers doing home visits.

OTAGO

Foster Hope Otago has had an extremely busy year with another large increase in the number of backpacks and flat packs going out. There have been several new foster care agencies that have reached out for help, and we have been able to fill all of the requests.

The highlight for this year has been the invitation to become the charity of choice for the Chemist Warehouse Super Rugby and we were thrilled to be presented with a cheque for \$20,000 on centre field during a Highlanders home game. This money will be extremely helpful as we head into our Christmas Drive and also the busiest time of the year for us.

We collected over 1,300 pairs of pyjamas this year during our PJ Drive and 800 pairs have been sent out with the rest remaining as stock for our backpacks.

We collected, sorted, wrapped and distributed over 1,000 Christmas presents in December 2021 and this was our biggest Christmas yet. There have been other events such as raffles, a movie night and wonderful regular donations that have all contributed to the overall success of Foster Hope Otago this year.



THANK YOU

Donations over \$500 / Regular Donors

Auckland

Albert Everest
ANZ Bank NZ Ltd
Astro Hospitality
Mr & Mrs K Bevans
M & T Corrigan
DP Developments
ECB Property Maintenance
Fee Langstone
Findex NZ Limited
FirstGas Group
Kate Fitzgerald
Future Landscapes
Hasbro
Kerry Hiki
Gareth Maria
McLeod Duminy Careers
Offshoot (NZ) Ltd
Sophia Perera
PJM Property Management
Roche Products NZ Ltd
Rokane Limited
Seek NZ Ltd
SG Fleet
South Pacific Pictures Limited
Wakatupu Aotearoa
Westlake Girls High School

Waikato

Aware Group Limited
Bay City Mitsubishi
Lewis Lawyers
M A Ogliv
Cameron Priest
Super Air

Northland

BDO
BOI Social Club
BOI Uniting Parish
HMG Boarding Kennel & Cattery
Graeme Mackay
Mueller Family
Nellie Janes
Northland Community Foundation
AI & C Panther
Petricevich Buses
Riverview School

Wellington

Constellation Brands
Ezy Stor
Tim Goddard
Havelock High School
Tabitha Martin
Nikau Foundation
Derek and Amanda Plimmer
Trademe Kindness Store

Marlborough

K M Boyce
Kat Campbell & Co Real Estate
Craig Investment Partners
Marlborough Artisan Craft Market
St Vincent de Paul Society

West Coast

Heather Fletcher
Ingrid Risetto

Christchurch

Business IT Limited
Craigs Investment Partners
Cross Stitch
Enterprise Recruitment
Euromarque
Helston & Associates
Kinsmen SMC Canterbury

Dunedin

ASB Local Community Fund
Chapman Store
Childrens Recreation Crest
Estate of Carol Cundall-Hawkins
Identikit Pictures Limited
Lions Club Port Chalmers & District
Marsh Family Charitable Trust
Mildie Meyer-Els
Pepers' Pedals
Smeaton party
Spartans
Shandi Warwood
B H & C M Ush



MCLEOD DUMINY
LOCAL ACCOUNTANTS



FM EUROMARQUE

SOUTH PACIFIC PICTURES

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PERFORMANCE REPORT

Statement of Financial Performance

How was it funded? What did it cost?

For the year ending 31st March 2022

	<u>Notes</u>	<u>This Year</u>	<u>Last Year</u>
<u>Revenue</u>			
Donations, fundraising and other similar revenue	1	103,571	115,451
Revenue from providing goods or services	1	13,200	14,000
Interest, dividends and other investment revenue	1	80	67
Other revenue	1	32,622	13,672
<u>Total Revenue</u>		149,473	143,190
<u>Expenses</u>			
Volunteer and Employee related costs	2	2,627	1,611
Expenses related to providing goods and services	2	2,451	3,970
Other Expenses	2	108,904	102,059
<u>Total Expenses:</u>		113,982	107,640
<u>Surplus/(Deficit) for the Year</u>		<u>35,491</u>	<u>35,550</u>

Statement of Financial Position

What the entity owns and What the entity owes?

For the year ending 31st March 2022

Assets	Notes	<u>This Year</u>	<u>Last Year</u>
Current Assets			
Bank Accounts and Cash	3	184,321	140,254
Debtors and Prepayments		390	2,313
Inventory		-	-
Total Current Assets:		184,711	142,567
Non-Current Assets			
Property, Plant and Equipment	3	12,707	12,707
Investments		-	-
Total Non-Current Assets:		12,707	12,707
Total Assets:		197,418	155,274
Liabilities			
Current Liabilities			
Bank Overdraft		-	-
Creditors and Accrued expenses		8,134	1,481
Employee costs Payable		-	-
Unused donations and grants with conditions		-	-
Total Current Liabilities		8,134	1,481
Total Liabilities		8,134	1,481
<u>Total Assets Less Total Liabilities (Net Assets)</u>		<u>189,284</u>	<u>153,793</u>

Statement of Financial Position

Accumulated Funds:

Accumulated surpluses or (deficits)

Reserves

Total Accumulated Funds:

<u>This Year</u>	<u>Last Year</u>
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153,793	118,243
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35,491	35,550
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<u>189,284</u>	<u>153,793</u>
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This performance report has been approved by the [Trustees/Committee/Officers/Board], for and on behalf of Foster Hope Charitable Trust.



Name: Louise Burnie
Chairperson
Date: 29th September 2022



Name: Debra Sutcliffe
Treasurer
Date: 29th September 2022

Statement of Cash Flows

How the entity has received and used cash

For the year ended: 31st March 2022

Cash Flows from Operating Activities

Cash was received from:

Donations, fundraising and other similar receipts

Receipts from providing goods and services

Interest, dividends and other investment receipts

Other revenue

Cash was applied to:

Payments to suppliers and employees

Net Cash Flows from Operating Activities

Net Increase / (Decrease) in Cash

Opening Cash

Closing Cash

This is represented by:

Bank Accounts and Cash

This Year

Last Year

105,494

115,451

13,200

14,000

80

67

32,622

13,672

107,329

112,253

44,067

30,936

44,067

30,936

140,254

109,318

184,321

140,254

184,321

140,254

Statement of Accounting Policies

For the year ended: 31st March 2022

How did you do your accounting?

Basis of Preparation

Foster Hope Charitable Trust has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Presentation Currency

The Performance report is presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$.

Goods and Services Tax (GST)

Foster Hope Charitable Trust is not registered for GST. Therefore, amounts recorded in the Performance Report are inclusive of GST.

Income Tax

Foster Hope Charitable Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year.

NOTES TO THE PERFORMANCE REPORT

For the year ending: 31st March 2022

Note 1: Analysis of Revenue

Revenue Item	Analysis	<u>This Year</u>	<u>Last Year</u>
Donations, fundraising and other similar revenue			
	Corporate Donations	10,504	8,612
	Donation Website – Backpacks	4,670	2,300
	Donation Website – Camps	700	350
	Donation Website – Flat packs	1,050	1,200
	Donation Website – Make A Donation	24,733	15,268
	Donation Website – PJ Drive	5,150	23,346
	Donation Website – Purple Hope Day	3,120	7,106
	Donation Website – Underwear	635	1,325
	Donation Website - Christmas	34,858	26,694
	Donation Website – Regular	360	
	Fundraisers	-	1,653
	General Donations	2,075	5,862
	Givealittle	850	3,653
	Community Groups	7,920	7,210
	Regular Donations	6,946	10,872
	Total:	<u>103,571</u>	<u>115,451</u>

Revenue Item	Analysis	<u>This Year</u>	<u>Last Year</u>
Revenue from providing goods or services			
	Hasbro NZ Limited	2,000	1,500
	Bapcor NZ Community Group	4,000	-
	W R Kettle Trust	-	4,000
	Nikau Foundation	5,000	5,000
	Northland Community Foundation	2,200	2,000
	Tindall Foundation West Coast Grant	-	1,500
	Total:	<u>13,200</u>	<u>14,000</u>

NOTES TO THE PERFORMANCE REPORT

For the year ending: 31st March 2022

Note 1: Analysis of Revenue

	Analysis	<u>This Year</u>	<u>Last Year</u>
Revenue Item			
Interest, dividends and other investment revenue			
	Westpac Bank Interest	80	67
	Total:	<u>80</u>	<u>67</u>

	Analysis	<u>This Year</u>	<u>Last Year</u>
Revenue Item			
Other Revenue			
	Anonymous Donor	1,800	-
	Astro Hospitality	699	1,134
	Aware Group	2,000	
	Children's Recreation Crest Dunedin	1,000	
	Entertainment Books	234	1,038
	FirstGas	5,000	
	Identikit Pictures	1,000	
	Offshoot	3,882	
	Roche Products	1,400	1,500
	Rokane Limited	2,243	
	Spartans	3,288	
	Trademe Kindness Store	7,100	-
	Westfield Albany Local Hero		10,000
	Westlake Girls School	1,676	
	Whakatupu Aotearoa Foundation	1,000	
	Z Energy – Good in the Hood	300	-
	Total:	<u>32,622</u>	<u>13,672</u>

NOTES TO THE PERFORMANCE REPORT

For the year ending: 31st March 2022

Note 2: Analysis of Expenses

What did it cost?

Expense Item	Analysis	<u>This Year</u>	<u>Last Year</u>
Volunteer and employee related costs			
	Travel - Mileage Reimbursement	2,627	1,611
	Total:	<u>2,627</u>	<u>1,611</u>

Expense Item	Analysis	<u>This Year</u>	<u>Last Year</u>
Costs related to providing goods or services			
	Accounting	-	552
	Advertising	-	376
	Annual Fee	51	51
	Bank Fees	1	1
	Gift Voucher	607	300
	Office Supplies	663	1,291
	Refreshments	80	231
	Service Fee – Givealittle	48	139
	Service Fee – Poli	42	47
	Service Fee - Stripe	135	123
	Website Expenses	824	859
	Total:	<u>2,451</u>	<u>3,970</u>

NOTES TO THE PERFORMANCE REPORT

For the year ending: 31st March 2022

Note 2: Analysis of Expenses

What did it cost?

Expense Item	Analysis	<u>This Year</u>	<u>Last Year</u>
Other Expenses			
	Camps	550	680
	Christmas Food Hampers	300	1,419
	Christmas Gifts	29,166	14,696
	Distribution	3,075	3,473
	Flat pack Contents	11,869	10,952
	Foster Hope Event	7,412	1,055
	Backpack Contents	48,721	41,918
	Backpack / Carryall cost	1,920	21,639
	Storage	5,891	6,227
	Total:	<u>108,904</u>	<u>102,059</u>

NOTES TO THE PERFORMANCE REPORT

For the year ending: 31st March 2022

Note 3: Analysis of Assets and Liabilities

Assets:

Bank accounts and Cash

Northland Branch

Auckland Branch

Waikato Branch

Wellington Branch

Marlborough Branch

West Coast Branch

Christchurch Branch

Otago Branch

Total Current Assets

This Year

Last Year

25,095

22,814

52,866

41,245

16,883

9,432

20,665

10,674

20,887

17,841

3,883

2,986

38,252

32,219

5,790

3,044

184,321

140,254

Non-Current Assets

Property, Plant and Equipment - Storage Sheds:

Foster Hope Northland (John Logan Campbell Estate)

Foster Hope Otago (Bridge the Gap Donation)

Foster Hope Marlborough

Total Non-Current Assets:

This Year

Last Year

5,000

5,000

2,861

2,861

4,846

4,846

12,707

12,707

