

Ms. Jing Cui

Project Coordinator

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

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Website: www.byron2005.com

Website2: www.cntonz.com

Country section: International

Description of agency:

Byron International Group Ltd. has been in industry for over 20 years and focusing on promoting New Zealand education to overseas, and recently started to send students to study in Australia. We have 3 branches in Auckland, New Zealand, Shanghai, China and Seoul, Korea, and a new office in Christchurch, New Zealand will be open soon.

Most of our students comes from China and other East Asian countries with a wide range of study preferences, from primary school to PhD level, in different institutes all around New Zealand and Australia. We provide continuous services for our students, including Zero-fee application service, Zero-fee student visa service, studying and living abroad consultation, immigration services and so on.

We are looking forward to expand our business in Australia and build a stronger and fruitful relationship with New Zealand partners.

Year of foundation	1994
Student Advisers (full time)	11
Student Advisers (part time)	3
Australia-Students sent to Undergraduate schools (last 12 months)	14
NZ-Students sent to language schools (last 12 months)	118
NZ-Students sent to Secondary: high schools (last 12 months)	193
NZ-Students sent to Vocational schools (last 12 months)	63
NZ-Students sent to Undergraduate schools (last 12 months)	254
NZ-Students sent to Graduate: Certificate (last 12 months)	50
NZ-Students sent to Graduate: Masters (last 12 months)	56
NZ-Students sent to Graduate: MBA (last 12 months)	10
NZ-Students sent to Graduate: Doctoral (last 12 months)	1
NZ-Students sent to additional programmes / work and travel (last ...)	7
Looking for Partners in	Australia, New Zealand
Main customers	Adults, College / University Students, Language Students, Secondary School Students
Countries recruiting from	China, Singapore, South Korea, Taiwan, Vietnam
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Qualifications	QEAC (http://eatc.com)
Industry Recognition	ENZRA (http://www.enz.govt.nz/agents/enz-agent-programme), ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme), ENZRA (http://www.enz.govt.nz/agents/enz-agent-programme)

My Comments / Notes / To Do:

Opening a new office in Chch
Schools to tertiary

1/3 study in schools
1/3 university
Rest in esl and Pte

They work with:

Riccarton

Burnside

Ucic

Uc

Lincoln

Shelly is the Chch office

Main focus is to help students pathway

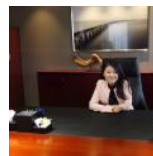
Wellington does a pathway programme

They are interested in working with our pathway programme

They could be interested in expanding schools.

Ms. Janet WANG

Managing Director
 ITAC Number n/a
 CCG Number n/a
 CITAC Number n/a
 USCG Number n/a
 wangjia.akl@jjl.cn
 janet@aspiring.ac.nz



New Zealand student service center of JJL Overseas Education Ltd.
 Level 6, 115 Queen Street, Auckland CBD, Auckland
 Auckland - New Zealand
 1010
 Tel: +64-9-9751777
 Website: www.jjl.cn

Country section: International

Description of agency:

JJL Education NZ Corp. Ltd is the New Zealand student service center of JJL overseas Education Consulting and service co.Ltd .One of the largest authorized agency in China .Since he establishment in 1999, JJL has been making efforts and coffered on a series of honers such as Consumerâ€™s Satisfactory company ,Trustful Enterprise on Contract Implementation etc.

Year of foundation	2000
Student Advisers (full time)	2000
Australia-Students sent to language schools (last 12 months)	200
Australia-Students sent to Secondary: high schools (last 12 months...	50
Australia-Students sent to Vocational schools (last 12 months)	200
Australia-Students sent to Undergraduate schools (last 12 months)	100
Australia-Students sent to Graduate: Certificate (last 12 months)	100
Australia-Students sent to Graduate: Masters (last 12 months)	100
Australia-Students sent to Graduate: MBA (last 12 months)	20
NZ-Students sent to language schools (last 12 months)	300
NZ-Students sent to Secondary: high schools (last 12 months)	100
NZ-Students sent to Vocational schools (last 12 months)	300
NZ-Students sent to Undergraduate schools (last 12 months)	100
NZ-Students sent to Graduate: Certificate (last 12 months)	100
NZ-Students sent to Graduate: Masters (last 12 months)	50
NZ-Students sent to Graduate: MBA (last 12 months)	20
Looking for Partners in	New Zealand
Main customers	Adults, College / University Students, Language Students, Secondary School Students
Countries recruiting from	China
Promotional strategy	Fairs / Exhibitions, Radio / TV / Internet, Reference Guides

My Comments / Notes / To Do:

New branch in Auckland next week
 They will use this as a base for Wellington and Chch
 Working with UC & LU
 Difficult to manage students from overseas
 Will visit Chch once a month
 Are you looking for new partners.
 Would you consider lesser known schools if the arrangement came through the city

Ms. Misa Yamada

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

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1010

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Website: www.nz-ryugaku-office.com

Country section: International

Description of agency:

We act as an intermediary between agencies in Japan and schools in New Zealand. Once we receive enquiries from Japan, we make recommendations of schools that most likely suit the needs of the student, check vacancies, arrange the enrolment and application of visas. We then provide support for students from arrival to departure, which include airport transfers, orientation, accompanying/assisting on the first day of school, consultation of school subjects and career-path selections, post study job opportunities for returnees in Japan, etc.

Year of foundation	2016
Student Advisers (full time)	2
Student Advisers (part time)	2
NZ-Students sent to language schools (last 12 months)	20
NZ-Students sent to Secondary: high schools (last 12 months)	100
NZ-Students sent to Graduate: MBA (last 12 months)	2
Looking for Partners in	New Zealand
Main customers	Adults, College / University Students, Language Students, Secondary School Students
Countries recruiting from	Japan
Promotional strategy	Radio / TV / Internet

My Comments / Notes / To Do:

Junior and high school

Located in Auckland

Partnership with Japanese agents

No students to Chch atm

Mostly Auckland schools

Have one Chch partner find out name

Want to expand to CHCH

Director was based in Chch before Auckland but working for a different company

Want to grow numbers and get new partners school partners via Chch

Japan is changing the education system esp primary school will study more English language as requirement

University entrance will increase reading, writing and listing schools

Increasing inquiry for Japanese teacher training

University product for teacher training intro UC Tony

Ms. Tram Tran

Director, Recruitment

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

quang.nguyen@canada-edu.org

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Website: www.canada-edu.org

Country section: Vietnam**Description of agency:**

Canada Co., Ltd is our legal name. Our business name is Canadian Education International Vietnam. CEI Vietnam was inaugurated on March 14, 2010 following the closure of CEC Network offices worldwide in December 2009. CEI-Vietnam was established to promote Canadian education in Vietnam and to maintain the local Canadian presence. Our office provides information on Canada and the Canadian education system to the general public and free counseling for students on their study plans and study permit applications. CEI-Vietnam provides a range of services to assist institutions in their recruitment effort, including: Student recruitment, Canadian education fairs and forums, Student/agent seminar, Agent training, Meeting setup and accompaniment, Translation, design and printing of promotional materials, Exam invigilation, Study in Canada Guidebook in Vietnamese, Advertising, in local media Marketing services representation, Website/Guidebook and advertisement, Local logistics, CEI-Vietnam Marketing and Promotion Package (MPP)

We are now expanding our market to Australia and New Zealand since our demand for these region has dramatically increased. We look forward to find a good partner during this workshop.

Year of foundation	2010
Student Advisers (full time)	23
Student Advisers (part time)	1
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Children, College / University Students, Graduate (Under / Post Students), Groups, Language Students, Secondary School Students
Countries recruiting from	Vietnam
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Qualifications	CCG (http://ccea.onlinetrainingnow.com/courses/canada-course-for-education-agents)

My Comments / Notes / To Do:

Just learning about New Zealand not really selling nz yet not ready for city stuff

Mr. Kris Zhang

Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

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Website: www.nztn.com

Country section: International**Description of agency:**

Education Agents' workshop for promoting international studying in Australia and New Zealand from South Korea and China.

Year of foundation	2013
Student Advisers (full time)	10
Student Advisers (part time)	3
NZ-Students sent to language schools (last 12 months)	30
NZ-Students sent to Vocational schools (last 12 months)	40
NZ-Students sent to Undergraduate schools (last 12 months)	20
NZ-Students sent to Graduate: Certificate (last 12 months)	30
NZ-Students sent to Graduate: Masters (last 12 months)	5
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Children, College / University Students, Families, Professionals, Secondary School Students
Countries recruiting from	China, South Korea, Mongolia
Promotional strategy	Radio / TV / Internet, Reference Guides

My Comments / Notes / To Do:

Branch in Chch with 4 staff

Working with LU and Ara

Intro UC

Primary and secondary looking to grow numbers

Looking for new partners

Have an office in Chch

Requested Agent training

Mrs. Tien Le Thi Bao

Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

edubridgevn@gmail.com



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Tel: +84 2343938455
Website: www.edubridgevn.com

Country section: Vietnam

Description of agency:

- Accurate and sufficient course information to prospective students.
- Facilitate the course enrolment process between our students and representing providers.
- Provide students with clerical assistance in Student Visa Application.
- Provide students with pre-departure information.
- Provide students with assistance in homestay or other accommodation placement service upon request.
- Provide referral service to students who needed extra help with their English Language.
- Provide students with information on IELTS, TOEFL, and other English Proficiency Tests.
- Provide scholarship search services for gifted students.
- Conduct in house information seminars for our providers to promote their courses

Year of foundation	2013
Student Advisers (full time)	6
Australia-Students sent to language schools (last 12 months)	2
Australia-Students sent to Secondary: high schools (last 12 months...)	1
Australia-Students sent to Undergraduate schools (last 12 months)	4
NZ-Students sent to language schools (last 12 months)	1
NZ-Students sent to Undergraduate schools (last 12 months)	1
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students, Language Students, Secondary School Students
Countries recruiting from	Vietnam
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet
Industry Qualifications	MOET (http://www.vied.vn)
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Just breaking into the nz market
Visiting Chch soon
Scholarship is very powerful
Needs more info on nz and nz school system
Looking for key partners

Mrs. Quynh Nhu Nguyen

Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

info@duhocbinhminh.edu.vn



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Hanoi - Vietnam

100000

Tel: +842462947449

Website: <http://duhocbinhminh.edu.vn>

Country section: Vietnam

Description of agency:

Binh Minh IEC Jsc is new founded Education Agent in Hanoi, Vietnam. The owner and staffs all have more than 10 years in this field. We focus on Canada market. We also realized that Australia and New Zealand are popular destinations chosen by Vietnamese students. We also send alot of student to Australia but we have not official agent of schools in Australia and New Zealand. We insist on developing business in these markets. This workshop would be wonderful chance for us to set up relations and develop our market.

Year of foundation	2015
Student Advisers (full time)	3
Student Advisers (part time)	1
Australia-Students sent to Undergraduate schools (last 12 months)	6
Australia-Students sent to Graduate: Masters (last 12 months)	1
NZ-Students sent to Undergraduate schools (last 12 months)	3
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Children, College / University Students
Countries recruiting from	Vietnam
Promotional strategy	Radio / TV / Internet, Reference Guides
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Just breaking into ed services

Tertiary product

Ms. Abie Sioson

Managing Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

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abie@commonwealthvisa.com

Marketing

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1103

Tel: +63-2-4104537

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Website: www.commonwealthvisa.com

Country section: Philippines**Description of agency:**

We are an Education Agent from the Philippines providing an end-to-end service to our students from international education counselling, school application assistance, visa assistance, travel, accommodation, airport-pick up arrangements, onshore early settlement assistance. Moreover, we also provide other immigration services through our partner registered immigration consultants based in New Zealand and Canada. We are committed to providing quality service, accurate, responsible and honest counselling to our clients thus have been sending quality international students to our affiliated schools for several years now.

Year of foundation	2012
Student Advisers (full time)	7
Student Advisers (part time)	3
Australia-Students sent to Vocational schools (last 12 months)	3
NZ-Students sent to Undergraduate schools (last 12 months)	1
NZ-Students sent to Graduate: Certificate (last 12 months)	32
Looking for Partners in	Australia, New Zealand
Main customers	Adults, College / University Students, Corporate Clients, Families, Graduate (Under / Post Students), Teachers
Countries recruiting from	New Zealand, Philippines
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Radio / TV / Internet
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Vocational

Wants intro to Ara

Interested in medical tech lab tech

Works with aspire 2

Ms. Sara Cadavid Velasquez

General Manager

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

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Website: www.viajesyviajesexperience.com

Country section: Colombia

Description of agency:

Viajes y Viajes is a student agency located in Colombia, Ecuador and Peru with offices in Medellin, Bogota, Cali, Quito and Lima. We have been working during the past 34 years helping students to realize their dreams to study abroad, have the opportunity to access higher education and live the experience outside their countries. Nowadays we are leaders in Colombia sending 1300 students per year around the world. We sent students to all types of programs from small English courses to postgraduate programs.

Our team in Colombia is around 80 employees working directly with the company and around 20 employees working abroad, giving to our students support at the destination. All of our counsellors have had the opportunity to study abroad, making our staff specialized.

As we are a major agency we are able to offer a full service to the student, from the institution selection, enrollment in the selected institution, payment process, visa process, buy the air ticket, airport pick up, accommodation placement and support in the destination with our representatives. Students will have everything in the same place with the most professional counselors.

Year of foundation	1982
Student Advisers (full time)	60
Student Advisers (part time)	1
Australia-Students sent to language schools (last 12 months)	1012
Australia-Students sent to Secondary: high schools (last 12 months...)	2
Australia-Students sent to Vocational schools (last 12 months)	200
Australia-Students sent to Undergraduate schools (last 12 months)	5
Australia-Students sent to Graduate: Certificate (last 12 months)	2
Australia-Students sent to Graduate: Masters (last 12 months)	5
NZ-Students sent to language schools (last 12 months)	100
NZ-Students sent to Secondary: high schools (last 12 months)	5
NZ-Students sent to Vocational schools (last 12 months)	50
NZ-Students sent to Undergraduate schools (last 12 months)	1
NZ-Students sent to Graduate: Certificate (last 12 months)	1
NZ-Students sent to Graduate: Masters (last 12 months)	1
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students, Corporate Clients, Families, Graduate (Under / Post Students), Groups, Language Students, Teenagers
Countries recruiting from	Colombia, Ecuador, Peru, Venezuela
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Reference Guides
Industry Qualifications	QEAC (http://eatc.com)
Industry Recognition	English Australia (http://www.englishaustralia.com.au), English UK (http://www.englishuk.com), ENZRA (http://www.enz.govt.nz/agents/enz-agent-programme), ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Colombia

Language

Vocational schools

Sending students to Chch

Mainly Australia

Some students coming to Auckland

Make an intro to Pte and ara

Dr. Jhonatan Jose Bustos Garnica

ITAC Number #ITAC 822

CCG Number n/a

CITAC Number n/a

USCG Number n/a

info@cworld.co

Level 1, Anzac Ave, Auckland CBD

Auckland, Auckland - Colombia

1010

Tel: +642108160195

Website: www.cworld.co

Country section: International

Description of agency:

Cworld Ltd, a study and travel agency based in Auckland, New Zealand and Colombia,

Since our establishment 2013 we have grown steadily, yet over the past few months have experienced a high rate of growth. This is predominantly due to the relentless efforts of our staff.

We are now proud to reveal that our database has grown to over 100 clients and that we have become one of the most well known interchange agencies in Auckland and Colombia - particularly for the South American market (Colombia and Ecuador). Our goal is to become the number 1 agency in Australia and New Zealand. We know we will achieve this through the combination of our quality service, support and highly competitive pricing to our clients.

We're looking to expand our efforts into Australia - New Zealand market and would love to welcome students to your school. If you have a chance to meet with me during the events, please let me know.

Year of foundation	2013
Student Advisers (full time)	2
Australia-Students sent to language schools (last 12 months)	8
Australia-Students sent to Vocational schools (last 12 months)	1
NZ-Students sent to language schools (last 12 months)	72
NZ-Students sent to Secondary: high schools (last 12 months)	2
NZ-Students sent to Vocational schools (last 12 months)	20
NZ-Students sent to Undergraduate schools (last 12 months)	4
NZ-Students sent to Graduate: Certificate (last 12 months)	20
NZ-Students sent to Graduate: Masters (last 12 months)	1
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students, Graduate (Under / Post Students), Language Students
Countries recruiting from	Colombia, Ecuador
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Radio / TV / Internet
Industry Qualifications	ITAC (http://www.icef.com/en/icef-agent-training)
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Sending students to NZ now from Colombia
High School & Vocational

Working with:

Ara

Aspire 2

CCEL

Business and IT

English Language

Want to work more with other PTE, looking to move students out of Auckland

Need info about the city to sell the city to their customers

Ms. Huiju Oh

Owner/Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

kamc@kamc.com



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46293

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Fax: +82-51-5177341

Website: www.HJGlobalEdu.com

Website2: http://kamc82.blog.me

Country section: South Korea

Description of agency:

We provide the group programs for Korean schools and government offices. Also, we recruit students mainly for USA and New Zealand schools.

Year of foundation	1993
Student Advisers (full time)	3
Australia-Students sent to language schools (last 12 months)	10
Australia-Students sent to Vocational schools (last 12 months)	5
Australia-Students sent to additional programmes / work and travel...	3
NZ-Students sent to language schools (last 12 months)	30
NZ-Students sent to Secondary: high schools (last 12 months)	20
NZ-Students sent to Vocational schools (last 12 months)	10
NZ-Students sent to Undergraduate schools (last 12 months)	10
NZ-Students sent to additional programmes / work and travel (last ...	5
Looking for Partners in	New Zealand
Main customers	Adults, Children, College / University Students, Families, Graduate (Under / Post Students), Groups, Language Students, Secondary School Students, Teachers, Teenagers
Countries recruiting from	South Korea
Promotional strategy	Fairs / Exhibitions, Radio / TV / Internet, Reference Guides
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme), ENZRA (http://www.enz.govt.nz/agents/enz-agent-programme) KOSA (http://www.kosaworld.org)
Association Memberships	

My Comments / Notes / To Do:

Need more content

March and sept events

2019 event with hj global

Difficult for the family to come to Halswell at the time indicated.

Create a Halswell tvn story for hj global

Social channel is neighbor blog in Korean

Job ready Programme

End of April webinar

May know a good student to do content marketing for Korea

Ms. Monica Ruston

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CCG Number n/a

CITAC Number n/a

USCG Number n/a

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Website: www.lae-edu.com

Country section: Australia

Description of agency:

LAE â€œ International Education is a quality focused student placement agency with over 42 offices in 19 countries.

It was founded 19 years ago with an Australian focus but has since expanded to represent educational institutions in Australia, New Zealand, Canada, United States, United Kingdom, Spain, Ireland, Malta, and South Africa.

The organization works with all sectors in international education: Language Courses , Technical Programs, Undergraduate Degrees (including Study Abroad and Exchange), Postgraduate Degrees (Master and Ph.D), Internships.

LAE works strategically with institutional partners in the areas of:

- Market intelligence.
- Marketing activities and support.
- Advice on strategic planning and development.
- Articulation agreements.
- Double degree agreements.

Year of foundation	2011
Student Advisers (full time)	3
Student Advisers (part time)	2
Australia-Students sent to language schools (last 12 months)	20
Australia-Students sent to Vocational schools (last 12 months)	15
Australia-Students sent to Undergraduate schools (last 12 months)	15
Australia-Students sent to Graduate: Certificate (last 12 months)	5
Australia-Students sent to Graduate: Masters (last 12 months)	15
Australia-Students sent to Graduate: Doctoral (last 12 months)	3
NZ-Students sent to language schools (last 12 months)	10
NZ-Students sent to Vocational schools (last 12 months)	5
NZ-Students sent to Undergraduate schools (last 12 months)	4
NZ-Students sent to Graduate: Masters (last 12 months)	2
NZ-Students sent to Graduate: Doctoral (last 12 months)	1
Looking for Partners in	Australia, New Zealand
Main customers	Adults, College / University Students, Families, Graduate (Under / Post Students), Language Students
Countries recruiting from	Australia, New Zealand
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Qualifications	QEAC (http://eatc.com)
Industry Recognition	English Australia (http://www.englishaustralia.com.au)

My Comments / Notes / To Do:

Working with

Navitas uc Ara

Intro to pte

Have Auckland she would love to come down and see Chch ask Emma

Emma took her on famil 3 years ago

Mostly grad programmes

Sending students to nelson nmit

Mr. Racine Oliveira

Manager

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

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Website2: www.egali.com.br/blog/auckland

Country section: International**Description of agency:**

Egali Intercambio is currently Brazil's largest education agent with over 65 offices nationwide, having recently opened 3 offices in Colombia as part of its strategic plan to grow in other Latin American markets.

The organisation was named one of the best medium sized places to work in Brazil according to "Great Places to Work"™ and Amanhã magazine and is a one-stop-shop for all international students'™ needs, offering all related services under one roof. The company places in excess of 2500 students within different education providers worldwide.

Egali the only Brazilian company with international supporting offices and its own accommodation in Canada (Vancouver), USA (NY and LA), England (London), Ireland (Dublin), Australia (Perth, Sydney, Melbourne and Gold Coast) and New Zealand (Auckland). The international supporting offices are called Base Egali and help students throughout their experiences and also offer specialised support when they decide to carry on with their studies overseas.

Year of foundation	2007
Student Advisers (full time)	140
NZ-Students sent to language schools (last 12 months)	150
NZ-Students sent to Vocational schools (last 12 months)	50
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Graduate (Under / Post Students), Language Students, Seniors, Teenagers
Countries recruiting from	Brazil, China, Colombia, Russia, South Africa
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Language schools

Vocational

Mr. Adrian Castañeda

ITAC Number n/a
 CCG Number n/a
 CITAC Number n/a
 USCG Number n/a
 carlsop@bluestudies.com



Level 4, 50 Queen Street
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 3000
 Tel: +61-1-300767881
 Website: www.bluestudies.com.au

Country section: International

Description of agency:

Blue Studies Consultants is an Australian organisation that offers complete, experienced and professional education counselling services to students interested in studying in Australian universities and schools. Our organisation has local (Melbourne) and overseas offices (Bogota, Santiago de Chile and Lima). Our offices in Colombia, Chile and Peru provide our clients with information regarding Australian universities and schools. In addition they are also in charge of the application process for student visas, the enrolment process, counselling, airline ticket reservations, travel preparation and everything else related to journeying abroad. Our Australian office works with Latin American students locally and also assists students arriving from the offices in Colombia, Chile and Peru.

Year of foundation	2006
Student Advisers (full time)	44
Student Advisers (part time)	4
Australia-Students sent to language schools (last 12 months)	180
Australia-Students sent to Secondary: high schools (last 12 months...)	14
Australia-Students sent to Vocational schools (last 12 months)	120
Australia-Students sent to Undergraduate schools (last 12 months)	113
Australia-Students sent to Graduate: Certificate (last 12 months)	18
Australia-Students sent to Graduate: Masters (last 12 months)	87
Australia-Students sent to Graduate: MBA (last 12 months)	36
Australia-Students sent to Graduate: Doctoral (last 12 months)	3
Australia-Students sent to additional programmes / work and travel...	14
NZ-Students sent to language schools (last 12 months)	4
Looking for Partners in	Australia, New Zealand
Main customers	Adults, College / University Students, Language Students, Professionals
Countries recruiting from	Chile, Colombia, Mexico, Peru
Promotional strategy	Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet
Industry Qualifications	ITAC (http://www.icef.com/en/icef-agent-training), QEAC (http://eatc.com)
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Vocational
 Language

Emerging market
 Sending students to Auckland
 Thinking of opening office in Auckland
 Hospitality

Mostly english language
 Looking for low ratio of international students
 Very new to the industry

Mr. Minha Jang

ITAC Number n/a
 CCG Number n/a
 CITAC Number n/a
 USCG Number n/a
 info@tredu.co.nz

6, 205 Queen Street
 Auckland - New Zealand
 1010
 Tel: +64-9-941-4170
 Website: www.tredu.co.nz

Country section: International

Description of agency:

- Specialised for NZ Education and Immigration
- Work with Primary, Secondary, PTEs and Universities
- Study tour Specialist (Short term group)

Year of foundation	2017
Student Advisers (full time)	5
NZ-Students sent to language schools (last 12 months)	20
NZ-Students sent to Secondary: high schools (last 12 months)	20
NZ-Students sent to Undergraduate schools (last 12 months)	30
NZ-Students sent to Graduate: Masters (last 12 months)	3
NZ-Students sent to Graduate: MBA (last 12 months)	3
NZ-Students sent to additional programmes / work and travel (last ...)	10
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Children, College / University Students, Language Students, Secondary School Students
Countries recruiting from	South Korea
Promotional strategy	Fairs / Exhibitions, Radio / TV / Internet

My Comments / Notes / To Do:

Main products: Schools, Pte and uni
 Use to be based in Chch

Worked with:
 Lincoln high
 Villa Maria
 Middleton grange
 Shirley boys
 Promote LU works with Patrick and Ara

To Do: would like an intro to UC

Was a Chch based company now moved to Auckland not sending students to Chch atm.
 Use to live in Chch
 Parents and students are asking how the city is going
 would like a comprehensive movie

Chch is too difficult to sell cuz of the quake
 But it has been long enough and they are starting to forget
 Wong ju may be a good option to re connect

To Do: send CHCH Brochure for their SEPT fair

Mrs. Huan (Ella) Wang

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

eac1@edusunrising.com

Suite 6A03, Tower A, Beijing Times Square, 103 Huizhongli Road, Chaoyang District

Beijing - China

100101

Tel: +86-10-64800545

Fax: +86-10-64802840

Website: www.edusunrising.com

Country section: China

Description of agency:

EduSunrising Group China - EduOmeka is a culture exchange organization based in Beijing, which provides both inbound and outbound programs. We would like to meet new partners at ICEF for China out-bound programs in Australia and New Zealand.

Year of foundation	2007
Student Advisers (full time)	27
Student Advisers (part time)	14
Australia-Students sent to language schools (last 12 months)	800
Australia-Students sent to additional programmes / work and travel...	30
NZ-Students sent to additional programmes / work and travel (last ...	50
Looking for Partners in	Australia, New Zealand
Main customers	Children, College / University Students, Families, Groups, Language Students, Secondary School Students, Teachers, Teenagers
Countries recruiting from	China
Promotional strategy	Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Short term Tourism product

New to the nz market

They have many kinds of model

Tho they are looking for different models

Immerse programme \$500per week

Special programme \$80 per day immersion morning and school activity in the avro

Send email to short stay businesses

Ms. Maricel Weischede

Managing Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

newzealand@nzimmigrationhelpservice.com

Head Office

20 Highfields Terrace

Auckland - New Zealand

0612

Tel: +64-9-8364935

Fax: +64-9-8364932

Website: www.nzimmigrationhelpservice.com

Country section: International**Description of agency:**

Our business has expanded to include a focus on developing and increasing the student recruitment initially for New Zealand and now has included Australia. Our objective is to establish a steady base of enrolments from primary to tertiary education with a strong focus on quality providers. We desire to build a student profile of real and actual students wanting to study overseas, and not for the sake of migration pathway. So, our focus for the next 3-5 years is partnering with established, quality providers of the education sector.

Year of foundation	2008
Student Advisers (full time)	4
Student Advisers (part time)	4
NZ-Students sent to language schools (last 12 months)	5
NZ-Students sent to Secondary: high schools (last 12 months)	7
NZ-Students sent to Vocational schools (last 12 months)	17
NZ-Students sent to Undergraduate schools (last 12 months)	3
NZ-Students sent to Graduate: Certificate (last 12 months)	20
NZ-Students sent to Graduate: Masters (last 12 months)	10
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Children, College / University Students
Countries recruiting from	Philippines
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides

My Comments / Notes / To Do:

Have an office in Chch

Main focus is Philipines

Recruit via offering Immigration service to

Vietnam, Cambodia, Philippines

Has students at Ara

Requesting intro to LU and UC

She has 2 people in Chch- Jacqueline

She travels to Chch 2 x a month

Ms. Eri Tanaka

Manager

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

edu@realnewzealand.net

Neudorf Rd

PO Box 52

Upper Moutere, Nelson - New Zealand

7144

Tel: +64-3-543-2288

Website: <https://www.realnewzealand.site>**Country section:** International**Description of agency:**

We, Land of CLOUDS, offer great opportunity of education in New Zealand not only for college students but also for university students and adults.

We are based in lovely town NELSON and regularly take care of 10 to 20 college students and 10 to 30 adult students both for short term and long term a year. We also have started to provide our service in Auckland and Dunedin. Our concentration is much on to college students at the moment.

We are very small company but have a strong bond with staff, students and parents. Students have each situation. No one is same. We take a time to make a trust relationship with students and parents and have been dealing with them individually and supportively.

In addition, we are concerning seriously about school refusal students. We have welcomed more than 10 students who had struggled their school life in Japan. We believe that we can offer much more about this unfortunate situation.

Year of foundation	2007
Student Advisers (full time)	1
Student Advisers (part time)	7
NZ-Students sent to language schools (last 12 months)	5
NZ-Students sent to Secondary: high schools (last 12 months)	17
NZ-Students sent to Vocational schools (last 12 months)	4
NZ-Students sent to Graduate: Certificate (last 12 months)	4
Looking for Partners in	New Zealand
Main customers	Adults, Children, College / University Students, Graduate (Under / Post Students), Language Students, Secondary School Students, Seniors, Teenagers
Countries recruiting from	Japan
Promotional strategy	Radio / TV / Internet

My Comments / Notes / To Do:

Sending students to nz schools

Only sending students to Nelson and Dunedin

Expanding to Chch

Use to live in Chch

Studied English in Chch

Use to do volunteer work at UC

Ms. Hang Pham

Vice Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

duhocphuhoancau@gmail.com



73 Dao Duy Anh Ward 9
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70000
Tel: +84-28-62648729 / 62649138
Fax: +84-8-62648730
Website: www.duhocphc.com

Country section: Vietnam**Description of agency:**

PHC is one of the leading consultants for overseas study and translation in Ho Chi Minh City.

We are the representative and educational consultant of over 5.000 international universities and colleges around the world in America, Australia, UK, Ireland, Canada, Spain, Singapore and Malaysia with over 2000 course choices in Foundation program, Diploma, Undergraduate and Postgraduate degree, English Languages course.

With almost over 10 years experience, PHC prides itself with quick and professional service, with the staff taking care of every aspect from start to finish.

We are committed to providing our customers with the latest information about schools and scholarship programs to remain HCMC best choice for overseas study.Â

- + Consulting with student and parents to find the best courses that meet their needsÂ
- + Supporting students to complete the procedures, documents and training the students need for visa interviewsÂ
- + Disseminating the detail of regulations, requirements required by schools they chose
- + Supporting the students to book airplane ticket, homestay, transportation....Â

Year of foundation	2009
Student Advisers (full time)	16
Student Advisers (part time)	3
Australia-Students sent to language schools (last 12 months)	21
Australia-Students sent to Secondary: high schools (last 12 months...)	20
Australia-Students sent to Vocational schools (last 12 months)	5
Australia-Students sent to Undergraduate schools (last 12 months)	16
Australia-Students sent to Graduate: Masters (last 12 months)	5
Australia-Students sent to Graduate: MBA (last 12 months)	3
NZ-Students sent to Undergraduate schools (last 12 months)	1
NZ-Students sent to Graduate: Certificate (last 12 months)	1
Looking for Partners in	Australia, New Zealand
Main customers	Adults, College / University Students, Corporate Clients, Governmental organizations, Graduate (Under / Post Students), Groups, Language Students, Professionals, Secondary School Students, Seniors
Countries recruiting from	Vietnam
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Qualifications	MOET (http://www.vied.vn)
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Working with ara
Pg supply chain
Nursing
Would like to grow the numbers in Chch
intro to Karen to get her more info about Chch

Ms. Phuong Hong Lam

Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

haphuongied@gmail.com

126 Trieu Viet Vuong

HANOI, HANOI - Vietnam

10000

Tel: 84 946586768

Website: <https://www.haphuongied.com.vn/>

Country section: Vietnam

Description of agency:

We are an education agency company with 14 years of experiences in providing a professional educational service in Vietnam. We proudly provide educational service, immigration service, investment and law. With a slogan Knowledge-Career-Success, we support student not only to find a good school that suitable with their abilities and purpose, but also to assist them finding their further career as our ultimate goal.

Year of foundation	2004
Student Advisers (full time)	30
Student Advisers (part time)	5
Australia-Students sent to language schools (last 12 months)	1
Australia-Students sent to Undergraduate schools (last 12 months)	8
NZ-Students sent to Secondary: high schools (last 12 months)	1
NZ-Students sent to Undergraduate schools (last 12 months)	5
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Children, College / University Students, Graduate (Under / Post Students), Groups, Language Students, Secondary School Students
Countries recruiting from	Vietnam
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Radio / TV / Internet, Reference Guides

My Comments / Notes / To Do:

Sending students to Auckland & South land

SIT Whanganui & Wellington

English training

Skilled workers: chef, baker, joiner, construction

2 parts of the business

One is skilled migrants & One is English training international student

Services to help Aussie schools to deliver education secondary in Vietnam

Will visit Chch soon

Interested in job ready

Ms. Wilaiphorn Chirawattanasate

Managing Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number #USCG 117

thinkoutedu@gmail.com

winneysfr@gmail.com



57 Every Mall, First Floor, Rattana Thibet Road
Nonthaburi, Nonthaburi - Thailand
11000

Tel: +66-968305169

Website: www.thinkouteducation.weebly.com

Country section: Thailand**Description of agency:**

Think Out Education & Training was founded in 2016 as a training company and expanded into the study abroad industry in 2017. The office is located in Nonthaburi, a part of Bangkok.

The company is managed by Dr Wilaiphorn (Winney) Chirawattanasate who worked for many universities in Thailand and has lived in Melbourne, Australia for 10 years. Think Out started the business working as subagent and this year we have established our own contracts with schools and universities in the US; England, New Zealand and China and are looking for new partners.

Year of foundation	2016
Student Advisers (full time)	1
Student Advisers (part time)	1
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students, Language Students, Secondary School Students
Countries recruiting from	Thailand
Promotional strategy	Fairs / Exhibitions, Reference Guides
Industry Qualifications	USCG (http://www.icef.com/en/icef-agent-training)

My Comments / Notes / To Do:

Winney

Partner with Toet

English Language

Went to agent event in Thailand last year with Chch ed

How many students from Thailand in the language sector

Thai still unsure of the cuz of the quake

Ms. Thi Minh Tram Phi

Director

ITAC Number #ITAC 630

CCG Number n/a

CITAC Number n/a

USCG Number n/a

hn@binco.edu.vn

No. 148 Trung Kinh Street, Yen Hoa Ward

Hanoi - Vietnam

84

Tel: +84-912-774556

Fax: +84-4-37737930

Website: www.binco.edu.vn

Website2: www.binco.edu.vn

Country section: Vietnam

Description of agency:

BINCO has been setting up since 2008. Our main activities are providing exact information about the schools, courses, requirements; helping students to apply the course and visa; translating all students' documents from Vietnamese into English version; delivering language courses to prepare basic language skill for students before studying abroad (English, Korean, Japanese and Chinese).

Year of foundation	2008
Student Advisers (full time)	8
Australia-Students sent to language schools (last 12 months)	6
Australia-Students sent to Secondary: high schools (last 12 months...	1
Australia-Students sent to Vocational schools (last 12 months)	3
Australia-Students sent to Undergraduate schools (last 12 months)	1
Australia-Students sent to Graduate: Masters (last 12 months)	1
NZ-Students sent to language schools (last 12 months)	1
NZ-Students sent to Secondary: high schools (last 12 months)	1
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students
Countries recruiting from	Vietnam
Promotional strategy	Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet
Industry Qualifications	MOET (http://www.vied.vn), ITAC (http://www.icef.com/en/icef-agent-training)
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)

My Comments / Notes / To Do:

Interested in Schools

Auckland Wellington and Christchurch

Intro to Schools and University of Canterbury

Really really good, def work with her, she knows nz already

Mr. Alvito Fernandes

Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

avf@studyandworkabroad.in



22 Nalanda Center, 1st Floor, Station Road, Goregaon (west)

Mumbai, Maharashtra - India

400062

Tel: +91-983-3420909 / +91-22-62368531

Website: www.studyandworkabroad.in

Country section: India**Description of agency:**

AVF Consultants is an End-to-End Overseas Educational Consultant in India with a deep understanding of every student's study abroad needs and complements the same with the right solution. Our specialization in the field of Study Abroad Education, places the student on the right career path with the right educational institute. We are the step-ladder to the career of choice for freshers, studying undergraduates and working professionals of skilled and non-skilled backgrounds.

Our name is the essence of our services where we offer counseling and personalized attention in order to help students understand the available choices and then fulfill their long-term career-related aspirations. Our services also include Visa application guidance.

Year of foundation	2011
Student Advisers (full time)	6
NZ-Students sent to Undergraduate schools (last 12 months)	6
NZ-Students sent to Graduate: Certificate (last 12 months)	7
NZ-Students sent to Graduate: Masters (last 12 months)	3
NZ-Students sent to Graduate: MBA (last 12 months)	3
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students, Graduate (Under / Post Students)
Countries recruiting from	India
Promotional strategy	Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet

My Comments / Notes / To Do:

no notes taken

Ms. Olufolakemi Olakotan Adeniyi

CEO

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

info@meleducational.com

folo@meleducational.com



KM 16 Lekki Epe Expressway

Igbo - Efon, Lekki Ajah, Lagos - Nigeria

105102

Tel: +234-816-5083474

Website: www.meleducational.com

Country section: Nigeria

Description of agency:

Mel Educational Services Ltd was established to provide consultancy services to help parents, students and organisations in Nigeria and Ghana with educational planning. Our company believes that we can recruit students for universities and Higher Education Providers. We do this by creating more awareness in the region where we operate, through showcasing of the adequate facilities the institution can provide, and enhance the confidence of prospective students and parents/guardians.

We are strongly convinced that any institution Mel Educational Services Ltd represents will attract prospective students based on prior experience of marketing products or services. The Nigerian market requires adequate promotion in the newspaper and social media to catch the attention of the prospective students who are always on the internet; in addition, appropriate information sessions which can last for 2- 3 days in a designated location can also be organised.

Year of foundation	2009
Student Advisers (full time)	4
Student Advisers (part time)	1
Australia-Students sent to language schools (last 12 months)	2
Australia-Students sent to Vocational schools (last 12 months)	3
Australia-Students sent to Undergraduate schools (last 12 months)	3
Australia-Students sent to Graduate: Masters (last 12 months)	13
Australia-Students sent to Graduate: Doctoral (last 12 months)	3
Looking for Partners in	Australia, New Zealand
Main customers	College / University Students, Graduate (Under / Post Students), Secondary School Students
Countries recruiting from	Nigeria, Ghana, Cameroon, Côte d'Ivoire
Promotional strategy	Direct Mailing, Fairs / Exhibitions, Newspapers / Magazines, Radio / TV / Internet, Reference Guides
Industry Qualifications	QEAC (http://eatc.com)
Industry Recognition	ICEF Agency (http://www.icef.com/en/icef-agents/agency-recognition-programme)
Association Memberships	AAFOSRON

My Comments / Notes / To Do:

is learning about NZ

Mrs. Naoko Hiruma

Co Director

ITAC Number n/a

CCG Number n/a

CITAC Number n/a

USCG Number n/a

info@qualnz.com

Po Box 12259 Beckenham

Christchurch, Canterbury - New Zealand

8242

Tel: +64-2-10443450

Website: www.qualnz.com

Country section: International

Description of agency:

Japanese Agency based in Christchurch. We introduced 25 secondary school students past year. We have students mainly in Christchurch but we'd like to have more students outside of Christchurch and more adult students.

Year of foundation	2012
Student Advisers (full time)	2
NZ-Students sent to language schools (last 12 months)	20
NZ-Students sent to Secondary: high schools (last 12 months)	25
NZ-Students sent to Vocational schools (last 12 months)	2
NZ-Students sent to Graduate: Certificate (last 12 months)	1
NZ-Students sent to Graduate: Masters (last 12 months)	1
NZ-Students sent to additional programmes / work and travel (last ...)	2
Looking for Partners in	Australia, New Zealand
Main customers	Adults, Language Students, Secondary School Students
Countries recruiting from	Japan
Promotional strategy	Fairs / Exhibitions, Radio / TV / Internet

My Comments / Notes / To Do:

Lives in Chch

Can do translation

Send student and city story for her blog

She can translate and post it in our fb page

She can do high quality voice over in Japanese as well